



SAES GETTERS S.p.A.

Capital Stock Euro 12,220,000 fully paid-in
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Registered with the Milan Court Companies Register no. 00774910152

Interim Management Report – 3rd Quarter 2010

There is strong satisfaction with the revenues achieved in the third quarter 2010, showing a stability compared with the previous periods despite the drastic decline in the sales of the Information Displays business. The quarter shows that the decline in the LCD sales has been completely offset by the introduction of new products in all the other markets and is now irrelevant in terms of perspectives. It has to be underlined the excellent sales potential in the industrial SMA segment, of SAES new products in industrial applications and semiconductors.

Also the gross margin is basically stable despite the sharp fall in the LCD sector; the decrease of a few percentage points in the third quarter 2010 is due to the combined effect of the extra costs associated with the decline in the LCD business and the different product mix. Therefore, SAES Getters management intends to intensify the actions to contain costs and the strict policies adopted so far.

In the third quarter 2010, the SAES Getters Group has achieved **consolidated sales** equal to €35.3 million, with an increase of 21.1% from €29.2 million achieved in the same quarter 2009. The exchange rate effect is positive and equal to 10.3%.

Consolidated gross profit was equal to €14.5 million, up from €12.6 million in the third quarter 2009.

Consolidated operating income was equal to €2.4 million, with a strong growth compared to an operating loss of -€0.6 million in the third quarter 2009.

Consolidated income before taxes was equal to €1.5 million, compared to a loss before taxes of -€1.6 million in the third quarter 2009.

The **consolidated net result** was positive and equal to €0.5 million, compared with a net loss of -€2.4 million in the third quarter 2009.

Consolidated EBITDA¹ of the quarter was equal to €5.8 million (16.4% of consolidated revenues).

¹ EBITDA is not deemed a measure of performance under IFRS principles and must not be considered as an alternative indicator of the Group's results; however, we believe that EBITDA is an important parameter for measuring the Group's performance. Since the calculation of EBITDA is not regulated by applicable accounting standards, the method applied by

The results of the third quarter 2010 show the complete and positive turnaround compared to the corresponding quarter 2009. When compared with earlier periods of the year, they confirm the trend of growth of the revenues in all areas of business that has completely absorbed the decline in the Information Displays sector. The gross margin is stable, despite the extra costs in the LCD business and the changed product mix that cause its reduction of a few percentage points. Operating expenses remain aligned to the two previous quarters, confirming the positive effects of the strict policies in place, despite the detrimental effect of exchange rates.

the Group may not be homogeneous with methods adopted by other Groups. EBITDA is defined as "earnings before interests, taxes, depreciation and amortization".

CONSOLIDATED FINANCIAL STATEMENTS**Saes Getters S.p.A. and Subsidiaries - Consolidated Income Statement**

Thousands of euro

	3rd Quarter 2010	3rd Quarter 2009 restated
Total net sales	35,326	29,164
Cost of sales	(20,812)	(16,529)
Gross profit	14,514	12,635
R & D expenses	(3,480)	(3,099)
Selling expenses	(3,230)	(4,511)
G&A expenses	(5,976)	(5,559)
Total operating expenses	(12,686)	(13,169)
Other income (expenses), net	558	(37)
Operating income	2,386	(571)
Interest and other financial income, net	(666)	(873)
Foreign exchange gains (losses), net	(193)	(190)
Income before taxes	1,527	(1,634)
Income taxes	(1,056)	(466)
Net income from continuing operations	471	(2,100)
Income (loss) from assets held for sale and discontinuing operations	0	(289)
Net income before minority interest	471	(2,389)
Net income (loss) pertaining to minority interest	(71)	0
Net income pertaining to the group	542	(2,389)

Saes Getters S.p.A. and Subsidiaries - Consolidated statement of comprehensive income

Thousands of euro

	3rd Quarter 2010	3rd Quarter 2009 restated
Profit for the period	471	(2,389)
Exchange differences on translation of foreign operations	(7,187)	(1,552)
Other comprehensive income (loss) for the period	(7,187)	(1,552)
Total comprehensive income for the period, net of tax	(6,716)	(3,941)
<i>attributable to:</i>		
- Equity holders of the parent	(6,645)	(3,941)
- Minority interests	(71)	0

Saes Getters S.p.A. and Subsidiaries - Consolidated Income Statement per Business Unit

Thousands of euro

	Industrial Applications		Shape Memory Alloys		Information Displays		Advanced Materials & Corporate Costs		TOTAL	
	3rd Quarter 2010	3rd Quarter 2009 restated	3rd Quarter 2010	3rd Quarter 2009 restated	3rd Quarter 2010	3rd Quarter 2009 restated	3rd Quarter 2010	3rd Quarter 2009 restated	3rd Quarter 2010	3rd Quarter 2009 restated
Total net sales	21,826	13,545	11,292	6,417	2,106	9,092	102	110	35,326	29,164
Cost of sales	(10,730)	(6,786)	(7,713)	(5,421)	(2,112)	(4,176)	(257)	(146)	(20,812)	(16,529)
Gross profit (loss)	11,096	6,759	3,579	996	(6)	4,916	(155)	(36)	14,514	12,635
Operating expenses and other income (expenses)	(3,619)	(3,343)	(2,621)	(2,648)	(1,147)	(1,573)	(4,741)	(5,642)	(12,128)	(13,206)
Operating income (loss)	7,477	3,416	958	(1,652)	(1,153)	3,343	(4,896)	(5,678)	2,386	(571)

Saes Getters S.p.A. and Subsidiaries - Consolidated Income Statement

Thousands of euro

	Sep 30, 2010	Sep 30, 2009 restated
Total net sales	103,383	99,156
Cost of sales	(56,877)	(56,582)
Gross profit	46,506	42,574
R & D expenses	(10,349)	(12,192)
Selling expenses	(9,715)	(12,990)
G&A expenses	(19,129)	(26,145)
Total operating expenses	(39,193)	(51,327)
Other income (expenses), net	2,653	402
Operating income	9,966	(8,351)
Interest and other financial income, net	(1,990)	(2,028)
Foreign exchange gains (losses), net	(2,154)	(785)
Income before taxes	5,822	(11,164)
Income taxes	(3,004)	(3,986)
Net income from continuing operations	2,818	(15,150)
Income (loss) from assets held for sale and discontinuing operations	82	(640)
Net income before minority interest	2,900	(15,790)
Net income (loss) pertaining to minority interest	(196)	0
Net income pertaining to the group	3,096	(15,790)

Saes Getters S.p.A. and Subsidiaries - Consolidated statement of comprehensive income

Thousands of euro

	Sep 30, 2010	Sep 30, 2009 restated
Profit for the period	2,900	(15,790)
Exchange differences on translation of foreign operations	4,310	(2,173)
Other comprehensive income (loss) for the period	4,310	(2,173)
Total comprehensive income for the period, net of tax	7,210	(17,963)
<i>attributable to:</i>		
- Equity holders of the parent	7,406	(17,963)
- Minority interests	(196)	0

Saes Getters S.p.A. and Subsidiaries - Consolidated Income (Loss) per Share

Euro

	Sep 30, 2010	Sep 30, 2009
Net income (loss) per ordinary share	0.1348	(0.7174)
Net income (loss) per savings share	0.1516	(0.7174)

Saes Getters S.p.A. and Subsidiaries – Consolidated Statement of financial position

Thousands of euro

	September 30, 2010	December 31, 2009
Property, plant and equipment, net	64,023	65,932
Intangible assets, net	44,255	44,038
Other non current assets	6,251	6,903
Current assets	80,753	67,580
Assets held for sale	614	685
Total Assets	195,896	185,138
Shareholders' equity	106,164	98,851
Minority interest in consolidated subsidiaries	(193)	0
Total shareholders' equity	105,971	98,851
Non current liabilities	54,819	33,299
Current liabilities	35,106	52,988
Liabilities held for sale	0	0
Total Liabilities and Shareholders' Equity	195,896	185,138

Saes Getters S.p.A. and Subsidiaries - Consolidated Net Financial Position

Thousands of euro

	September 30, 2010	December 31, 2009
Cash on hands	11	13
Cash equivalents	23,276	22,311
Cash and cash equivalents	23,287	22,324
Current financial assets	1	11
Bank overdraft	(6)	(4,033)
Current portion of long term debt	(8,168)	(24,730)
Other current financial liabilities	(2,187)	(590)
Current financial liabilities	(10,361)	(29,353)
Current net financial position	12,927	(7,018)
Long term debt, net of current portion	(35,571)	(12,713)
Other non current financial liabilities	(688)	(688)
Non current liabilities	(36,259)	(13,401)
Net financial position	(23,332)	(20,419)

Non-recurring income and expenses - third quarter 2009

(thousands of euro)	Income	Expenses	Total
Cost of sales			
Amortization, depreciation and write down	0	(677)	(677)
Severance and other personnel indemnities	246	(128)	118
Other expenses	0	0	0
Total cost of sales	246	(805)	(559)
Operating expenses			
Amortization, depreciation and write down	0	(15)	(15)
Severance and other personnel indemnities	74	(987)	(913)
Stock and cash grant	0	0	0
Other expenses	0	23	23
Total operating expenses	74	(979)	(905)
Other income (expenses), net			
Other income (expenses)	0	(173)	(173)
Total other income (expenses), net	0	(173)	(173)
Total effect on pre-tax income	320	(1,957)	(1,637)

Non-recurring income and expenses - September 30, 2009

(thousands of euro)	Income	Expenses	Total
Cost of sales			
Amortization, depreciation and write down	0	(3,201)	(3,201)
Severance and other personnel indemnities	602	(1,002)	(400)
Other expenses	0	(250)	(250)
Total cost of sales	602	(4,453)	(3,851)
Operating expenses			
Amortization, depreciation and write down	0	(2,965)	(2,965)
Severance and other personnel indemnities	278	(5,112)	(4,834)
Stock and cash grant	0	(1,447)	(1,447)
Other expenses	0	(507)	(507)
Total operating expenses	278	(10,031)	(9,753)
Other income (expenses), net			
Other income (expenses)	434	(173)	261
Total other income (expenses), net	434	(173)	261
Total effect on pre-tax income	1,314	(14,657)	(13,343)

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Accounting Principles, Methods and Structure of the Group

The Interim Management Report has been prepared applying the international accounting standards (IFRS) and in accordance with article 154-*ter* of “Financial Consolidation Act”, introduced by the Legislative Decree 195/2007, through which the Italian Lawyer has given execution to the Directive 2004/109/CE on subject of periodical information. This article substituted the article 82 (“Quarterly reports”) and the Annex 3D (“Guidance for the editing of Quarterly Reports”) of the “Regulations for the implementation of the Legislative Decree no. 58 of February 24, 1998 on the activities of issuers of securities” (Consob Resolution no. 11971 of May 14, 1999, as amended).

The Interim Management Report is consistent with the accounting principles that govern the preparation of the annual and consolidated financial statements, insofar as they are applicable. Evaluation procedures adopted in the Interim Management Report are substantially similar to those usually applied to prepare the annual and consolidated financial statements.

Regarding to the changes in the consolidation area, in the third quarter 2010 the following companies have completed the liquidation process:

- SAES Opto S.r.l. (liquidated on August 3, 2010);
- SAES Getters Japan Co., Ltd. (liquidated on August 16, 2010);
- SAES Getters (GB), Ltd. (liquidated on August 17, 2010).

To be noticed that the Interim Management Report on 3rd quarter 2010 is unaudited.

We finally report that figures of the third quarter 2009 have been reclassified (without any effect on the net result of the period) in order to make them comparable with those of 2010. In particular:

- following the change in the product mix, also resulting from the acquisitions made during 2008, and the change of the information system, at the end of the year 2009 it was completed a study to make the criteria of allocation of operating costs to the various business units more consistent with the changed market situation and with the strategic repositioning of the SAES Getters Group. Similarly, also in the third quarter 2009 the costs were reclassified among the various business units to enable a coherent comparison with the third quarter 2010;
- following the sale of the indirect owned subsidiary Opto Materials S.r.l. (December 18, 2009) and the liquidation of the direct owned subsidiary SAES Opto S.r.l. (August 3, 2010), both operating in the optoelectronic business, the figures of these companies have been reclassified in a separate income statement item “Income (loss) from assets held for sale and discontinued operations”.

Net Sales by Business and by Geographic Location of Customer

Saes Getters S.p.A. and Subsidiaries - Consolidated Net Sales per Business

Thousands of euro (except %)

Business	3rd Quarter 2010	3rd Quarter 2009	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
Lamps	3,297	2,628	25.5%	18.0%	7.5%
Electronic Devices	6,770	5,096	32.8%	24.3%	8.5%
Vacuum Systems and Thermal Insulation	4,052	2,622	54.5%	41.0%	13.5%
Semiconductors	7,707	3,199	140.9%	117.6%	23.3%
Subtotal Industrial Applications	21,826	13,545	61.1%	48.3%	12.8%
Subtotal Shape Memory Alloys	11,292	6,417	76.0%	60.0%	16.0%
Liquid Crystal Displays	1,241	7,968	-84.4%	-86.2%	1.8%
Cathode Ray Tubes	865	1,124	-23.0%	-30.7%	7.7%
Subtotal Information Displays	2,106	9,092	-76.8%	-79.3%	2.5%
Subtotal Advanced Materials	102	110	-7.3%	-12.5%	5.2%
Total Net Sales	35,326	29,164	21.1%	10.8%	10.3%

Index:

Industrial Applications Business Unit	
Lamps	Getters and metal dispensers used in discharge lamps and fluorescent lamps
Electronic Devices	Getters and metal dispensers for electron vacuum devices and getters for microelectronic and micromechanical systems (MEMS)
Vacuum Systems and Thermal Insulation	Pumps for vacuum systems, getters for solar collectors and products for thermal insulation
Semiconductors	Gas purifier systems for semiconductor industry and other industries
Shape Memory Alloys Business Unit	
Shape Memory Alloys (SMA)	Shape memory alloys
Information Displays Business Unit	
Liquid Crystal Displays	Getters and metal dispensers for liquid crystal displays
Cathode Ray Tubes	Barium getters for cathode ray tubes
Advanced Materials Business Development Unit	
Advanced Materials	Dryers and highly sophisticated getters for OLED and sealants for solar panels

Saes Getters S.p.A. and Subsidiaries - Consolidated Net Sales by Geographic Location of Customer

Thousands of euro

Geographic Area	3rd Quarter 2010	3rd Quarter 2009
Italy	505	267
European countries	6,773	4,853
North America	16,975	10,759
Japan	1,897	2,761
South Korea	1,903	3,787
China	2,596	1,815
Rest of Asia	4,526	4,816
Rest of the World	151	106
Total Net Sales	35,326	29,164

In the third quarter 2010, the SAES Getters Group has achieved **consolidated sales** equal to €35.3 million, with an increase of 21.1% from €29.2 million achieved in the same quarter 2009. The exchange rate effect is positive and equal to 10.3%.

Industrial Applications Business Unit

Consolidated revenues of the Industrial Applications Business Unit were equal to €21.8 million, an increase of 61.1% compared to €13.5 million in the third quarter 2009. The exchange rate effect is positive and equal to 12.8%. There have been increases in all businesses; in particular, the semiconductor sector continues to record excellent sales results, thus confirming the trend of recovery shown since the final part of 2009, also thanks to the investments made in new LED factories and to the launch of new products.

The turnover of the Lamps Business was equal to €3.3 million compared to €2.6 million in the third quarter 2009 (+25.5%). The currency trend led to a positive exchange rate effect equal to 7.5%.

The turnover of the Electronic Devices Business was equal to €6.8 million in the third quarter 2010, an increase of 32.8% compared to €5.1 million in the corresponding quarter 2009. The currency trend led to a positive exchange rate effect equal to 8.5%.

The turnover of the Vacuum Systems and Thermal Insulation Business was equal to €4.1 million in the third quarter 2010, an increase of 54.5% compared to €2.6 million in the third quarter 2009. The exchange rate effect was positive and equal to 13.5%.

The turnover of the Semiconductors Business was equal to €7.7 million in the third quarter 2010, an increase of 140.9% compared to €3.2 million in the third quarter 2009. Also the exchange rate effect was positive (23.3%).

Gross profit of the Industrial Applications Business Unit amounted to €11.1 million in the third quarter 2010, compared to €6.8 million in the same quarter 2009. As a percentage of revenues, gross margin rose from 49.9% in the corresponding period of 2009 to 50.8%, mainly due to higher sales in all sectors, particularly in the semiconductors business.

Operating profit of the Industrial Applications Business Unit amounted to €7.5 million in the third quarter 2010, sharply up from €3.4 million in the third quarter 2009. In percentage terms, the EBIT margin of the quarter amounted to 34.3% compared to 25.2% in the corresponding period 2009; the significant increase is mainly due to the growth in revenues in all sectors.

Shape Memory Alloys (SMA) Business Unit

In the third quarter 2010, the **consolidated turnover** of the business unit dedicated to the shape memory alloys amounted to €11.3 million, compared to €6.4 million in 2009. The exchange rate effect was positive and equal to 16%. The progressive growth

in the medical SMA sector began in the first quarter 2010 further strengthens; there are the first positive results also in the industrial segment.

Gross profit of the Shape Memory Alloys Business Unit was equal to €3.6 million in the third quarter 2010, corresponding as a percentage to 31.7% of turnover and with a sharp increase compared to €1 million in the third quarter 2009 (15.5% of revenues).

Operating profit of the Shape Memory Alloys Business Unit was equal to €1 million in the third quarter 2010 (8.5% of revenues), compared to a negative figure of -€1.7 million in the third quarter 2009. This turnaround was made possible both by the strong growth of revenues and by maintaining total operating expenses unchanged from the third quarter 2009 (€2.7 million).

Information Displays Business Unit

The growth of the Industrial Applications and SMA sectors have allowed to rebalance the product mix of the Group and to reduce the dependence on the Information Displays segment, where also the results of the third quarter 2010, as already those of the previous six months, confirm the announced decline. The **consolidated turnover** of the Information Displays Business Unit in the third quarter 2010 amounted to €2.1 million, down by 76.8% compared to €9.1 million in the corresponding period 2009. The exchange rate effect was positive and equal to 2.5%. The decrease is only due to the structural and irreversible decline in the business of cold cathode fluorescent lamps (or CCFL) for the backlighting of liquid crystal displays (LCD).

The turnover of the Liquid Crystal Displays Business in the third quarter 2010 amounted to €1.2 million, compared to €8 million achieved in the third quarter 2009 (-84.4%). The currency trend led to a positive exchange rate effect equal to 1.8%.

The Cathode Ray Tubes Business achieved a turnover of €0.9 million, compared to €1.1 million in the third quarter 2009 (-23%). The currency trend led to an exchange rate effect equal to 7.7%.

The Information Displays Business Unit ended the third quarter 2010 with a **gross profit** at break-even, compared with €4.9 million in the third quarter of the previous year (54.1% of consolidated sales). The sharp decrease is due to the collapse in sales volumes; in addition, please note extra costs equal to €0.7 million in the third quarter 2010, primarily related to the HR area and to inventory write-downs as a result of the accelerated decline of this market.

The **operating profit** of the Information Displays Business Unit in the third quarter 2010 was negative and equal to -€1.2 million, compared to a profit of €3.3 million in the corresponding quarter 2009. Despite the decrease in operating expenses, down from €1.5 to €1.2 million, the fall in sales volumes made it impossible to close the quarter with positive operating margins.

Advanced Materials Business Development Unit & Corporate Costs

Consolidated revenues of the Advanced Materials Business Development Unit were equal to €0.1 million in the third quarter 2010, unchanged from the corresponding period of 2009.

Gross profit of the Advanced Materials Business Development Unit & Corporate Costs was negative and amounted to -€0.2 million.

Operating profit (equal to -€4.9 million) of the Advanced Materials Business Development Unit & Corporate Costs includes both the result of the Advanced Materials Business Development Unit and those costs that cannot be directly attributed or reasonably allocated to any business sector, but which refer to the Group as a whole. The operating result improved compared to the third quarter 2009 (-€5.7 million), mainly due to lower selling expenses and general and administrative expenses. Instead, R&D costs increased (from €1.4 to €1.5 million), mainly due to the change in the scope of consolidation (establishment of E.T.C. S.r.l., specializing in the development of functional materials for applications in Organic Electronics and in Organic Photonics and of integrated photonic organic devices for niche applications).

Total consolidated gross profit was equal to €14.5 million in the third quarter 2010, compared to €12.6 million in the same quarter 2009. The gross margin as a percentage of revenues, amounted to 41.1% in the third quarter 2010 compared to 43.3% in the third quarter 2009, due to the different sales mix: despite a general increase of the gross margin of the other businesses, the drastic decline in LCD sales brings the Information Displays Business Unit at a gross profit essentially at break-even in the third quarter 2010, which affects the profitability of the whole Group.

Please also note, in the third quarter 2010, extra costs equal to €0.7 million, primarily related to the HR area and to inventory write-downs as a result of the accelerated decline of the LCD sector. Instead, the third quarter 2009 was burdened by non-recurring expenses of €0.6 million, net of which the consolidated gross profit of the third quarter 2009 would have been equal to €13.2 million (45.2% of consolidated revenues).

Total consolidated operating expenses amounted to €12.7 million (35.9% of revenues) compared to €13.2 million (45.2% of revenues) in the corresponding quarter 2009. The third quarter 2009 was burdened by non-recurring charges totaling €0.9 million, net of which the operating expenses of the third quarter 2010 are aligned with those of the previous year, despite the detrimental effect of exchange rates, a further proof of the effectiveness of the saving policies adopted.

Total consolidated operating income for the quarter was positive and amounted to €2.4 million compared to an operating loss of -€0.6 million in the corresponding period of the previous year; as a percentage of revenues, the operating margin was equal to 6.8%, compared to a negative figure (-2%) in 2009. In the third quarter 2009, the operating income was penalized by one-off costs equal to €1.6 million; excluding these costs, the consolidated operating income would have been equal to €1.1 million (3.7% of revenues).

Total consolidated EBITDA amounted to €5.8 million in the third quarter 2010 compared to €3.2 million in the same quarter 2009. As a percentage of revenues, EBITDA was equal to 16.4% in the third quarter 2010 (compared to 11.1% in 2009). Deducting non-recurring costs

of the third quarter 2009, the Adjusted² EBITDA was equal to €4.2 million (14.4% as a percentage of consolidated revenues).

In the third quarter 2010, the net balance of other income (expenses) was positive and equal to €0.6 million, compared to a negative figure of -€0.1 million in the corresponding period 2009. The increase is mainly due to royalties accrued during the quarter following the sales of MEMS gyroscopes that use the getter technology patented by SAES.

The net balance of interests and other financial income (expenses) was negative and equal to -€0.7 million in the third quarter 2010, compared to a negative figure of -€0.9 million in the third quarter 2009. This item mainly includes the financial interests due on loans subscribed by the American companies and the effect on the income statement of the valuation at fair value of the IRS contracts subscribed by those companies.

The sum of the exchange rate differences in the third quarter 2010 shows a negative balance of -€0.2 million, in line with those of the third quarter 2009. This amount includes the sum of the exchange rate differences of the quarter and the impacts on the income statement of both the closure and the valuation at fair value of forward contracts on currency transactions.

The **profit before tax** was positive and equal to €1.5 million, compared to a negative value of -€1.6 million in the third quarter 2009. Please note that the third quarter 2009 was penalized by one-off costs equal to €1.6 million, net of which the result before taxes would have been at break-even.

Income taxes of the quarter were equal to €1.1 million, compared to €0.5 million in the corresponding quarter of the previous year.

The **consolidated net income** of the third quarter 2010 was positive and amounted to €0.5 million, compared to a net loss of -€2.4 million in the third quarter 2009.

The **net financial position** as at September 30, 2010 was negative and equal to -€23.3 million (cash of €23.3 million compared with liabilities for an amount of -€46.6 million), compared with a negative net cash of -€26.2 million as at June 30, 2010.

In the quarter, the result of the operating activities was positive and equal to €1.5 million; payments for investments in tangible and intangible assets totaled -€1.4 million. Also the exchange rate effect was positive (about €2.8 million).

January - September 2010

Consolidated revenues in the first nine months of 2010 were equal to €103.4 million, an increase of 4.3% compared to €99.2 million in the corresponding period of 2009. The currency trend led to a positive exchange rate effect equal to 3.9%.

Revenues of the Industrial Applications Business Unit amounted to €62 million, with an increase of 41.1% compared to €44 million in the first nine months 2009 (positive exchange rate effect equal to 4.6%). The Shape Memory Alloys (SMA) Business Unit closed the first nine months of 2010 with consolidated revenues equal to €29.8 million, an increase of 5.4%

² For Adjusted EBITDA we intend EBITDA rectified in order not to include non-recurring items and in any case items considered by the management as not meaningful with reference to the current operating performance.

compared to €28.3 million in the first nine months of 2009 (positive exchange rate effect equal to 3.7%). The Information Displays Business Unit shows a structural decline; in the first nine months of this year it recorded revenues equal to €11.2 million, compared to €26.7 million in the corresponding period of 2009 (-58.1%, with an exchange rate effect equal to +2.9%). Also the revenues of the Advanced Materials Business Development Unit grew and rose from €0.2 million to €0.4 million in 2010 (exchange rate effect equal to +4.4%).

Total consolidated gross profit amounted to €46.5 million in the first nine months 2010 compared to €42.6 million in the corresponding period of 2009. Consolidated gross margin on sales was 45% compared to 42.9% in the first nine months of 2009. Please note extra costs in 2010 equal to €0.7 million, primarily related to the HR area and to inventory write-downs as a result of the accelerated decline of the LCD sector. Instead, 2009 was burdened by non-recurring expenses equal to €3.9 million.

At Business Unit level, the decline in the gross profit of the Information Displays sector, caused by the decrease in revenues in the Liquid Crystal Displays Business, is offset by the growth in the Industrial Applications segment (in particular, Lamps Business and Semiconductors Business).

The operating expenses of the first nine months of 2010 amounted to €39.2 million, respectively divided into €10.3 million of R&D costs; €9.7 million of selling expenses and €19.1 million of G&A expenses. In the first nine months of 2009 operating expenses amounted to €51.3 million and included non-recurring expenses equal to €9.8 million.

Consolidated operating income of the first nine months of 2010 amounted to €10 million (9.6% of consolidated revenues) compared to a consolidated operating loss equal to -€8.4 million in the corresponding period of the previous year. The first nine months of 2009 included non-recurring costs equal to €13.3 million (excluding these costs, the operating result would have been positive and equal to €5 million – or 5% of consolidated revenues).

Total consolidated EBITDA was equal to €19.2 million in the first nine months of 2010 (18.6% of revenues) compared to €8.1 million in the same period of 2009 (8.2% of revenues). Excluding non-recurring charges equal to €7.2 million, the Adjusted EBITDA in the first nine months of 2009 was equal to €15.3 million (15.4% of consolidated revenues).

Profit before taxes of the first nine months 2010 was positive and equal to €5.8 million (compared to a negative pre-tax income equal to -€11.2 million in the corresponding period of 2009).

Income taxes of the first nine months of 2010 totaled €3 million, compared with €4 million in the corresponding period of the previous year. In 2009, the presence of income taxes, despite a pre-tax loss, was justified by positive taxable income recorded by some companies of the Group not offset by deferred tax assets on negative taxable income of other companies of the Group. In 2010 the consolidated tax rate became positive again (51.6%).

Consolidated net income of the first nine months 2010, **related to continuing operations**, was positive and amounted to €2.8 million, compared to a negative value of -€15.2 million in the period January - September 2009. With a profit of €0.1 million generated by discontinued

operations and by a loss credited to third parties equal to €0.2 million, **consolidated net income** of the first nine months 2010 was a positive €3.1 million.

Net earnings per ordinary and savings share in the first nine months of 2010 amounted to €0.1348 per ordinary share and €0.1516 per savings share, compared with a loss of -€0.7174 (both per ordinary and savings share) in the first nine months of 2009.

Events occurred after the end of the quarter and business performance outlook

On November 9, 2010 SAES Getters has announced the signature, through its subsidiary SAES Getters International Luxembourg S.A., of a binding agreement for the transfer of its shareholding (51% of the total shares) in the Chinese joint venture Nanjing SAES Huadong Vacuum Material Co., Ltd. to the Chinese minority shareholders. The agreement, in addition to the sale of the stake for a symbolic price equal to 2 Chinese Renminbis (RMB), also provides for the disbursement by SAES Getters International Luxembourg S.A. of a sum equal to RMB 30 million to honor the obligation deriving from the agreement signed at the time of the acquisition with the third party shareholders of the joint venture, which called for a fixed remuneration for them through the fiscal year 2013. The total disbursement is in line with what foreseen and accrued yet in the 2009 financial statements. The agreement will be final, valid and binding only after the approval of the Administrative Authorities which is expected for the end of November or the beginning of December. The payment will be in cash just after the above mentioned approval from the Authorities.

The Group economic result for the period will continue to be influenced by the exchange rates of the euro against the major currencies.

As of September 30, 2010 the Group has entered into forward contracts on the US dollar and the Japanese yen, in order to hedge against the risk of fluctuation in exchange rates on current and future receivables denominated in such currencies.

The average forward exchange rate for contracts on the US dollar (which have a total notional value of USD 2.4 million) is 1.3563 dollars to the euro. These contracts will extend throughout all of 2010.

The average forward exchange rate for contracts on the Japanese yen (which have a total notional value of JPY 495 million, of which JPY 75 million already outstanding as of June 30, 2010 and JPY 420 million entered into in the third quarter 2010) is JPY 114.18 to the euro. These contracts will extend throughout all of 2010 and 2011.

As of September 30, 2010 the Group has entered also a forward purchase contract on the Chinese renminbi to mitigate the exchange rate risk on the payment of the future obligation in renminbi deriving from the onerous contract with third party shareholders of the Chinese joint venture Nanjing SAES Huadong Vacuum Materials Co., Ltd., the accrual of which is in euros (for more details see Note no. 28 of the 2010 Interim Consolidated Financial Statements). Such contract, entered into for a notional value of 30 million of Chinese renminbi, provides for a forward exchange rate equal to 8.3810 against the euro. The relevant fair value as at September 30, 2010 is negative and equal to 341 thousand of euro.

Finally, as of September 30, 2010, the Group has also entered a forward sale contract in euros in order to mitigate the risk of fluctuation of the exchange rate linked to the revaluation of the Korean won on the balance of the cash pooling financial credit in euros which the Korean subsidiary has with the Parent Company. Such contract (for a notional value equal to 7.5 million of euros) expires on December 28, 2010 and provides for a forward exchange rate equal to 1,465.20 against the euro. The relevant fair value as at September 30, 2010 is negative and equal to 466 thousand of euro.

No additional forward currency contracts for trade receivables in US dollars or Japanese yen were entered into subsequent to September 30, 2010.

The expectations in terms of revenues for the remainder of 2010 confirm the trend already registered before, thanks to the growth in revenues in the Industrial Applications, specifically in the Semiconductors area, and medical SMA segments, which will completely absorb the decline in the Information Displays sector.

For 2011, expectations for sales of new products in the fields of industrial applications and semiconductors are still very good; there are excellent market prospects also in the industrial SMA sector.

For the future, in order to offset the slight decline in margins resulting from the different product mix, it has been planned to intensify the action of costs containment, strengthening the strict policies adopted so far.

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The Officer Responsible for the preparation of corporate financial reports of SAES Getters S.p.A. certifies that, in accordance with the second subsection of article 154-*bis*, part IV, title III, second paragraph, section V-*bis*, of Legislative Decree February 24, 1998, no. 58, the financial information included in the present document corresponds to book of account and book-keeping entries.

The Officer Responsible for the preparation of corporate financial reports
Michele Di Marco

Lainate, Milan - Italy, November 11, 2010

On behalf of the Board of Directors
Dr Ing. Massimo della Porta
President