

## **For Immediate Release**

SAES Getters: the Board of Directors approves third quarter 2007 results.

Quarterly consolidated sales equal to  $\le 42.7$  million, up by 12% compared to  $\le 38.2$  million in the third quarter 2006 (+16.3% excluding the exchange rate effect).

Consolidated operating income equal to €14.3 million, compared to €14.8 million in the third quarter 2006.

Consolidated net income up to €9 million compared to €8.4 million in the third quarter 2006.

The Board of Directors approves the starting of a buy back programme for a maximum of 2 million company shares of any category.

(October 25, 2007, Milan - Italy) SAES Getters S.p.A. today announced that the Board of Directors approved consolidated results for the third quarter 2007 (July 1 – September 30).

For the third quarter ended September 30, 2007, **consolidated net sales** were €42.7 million, up by 12% compared to €38.2 million in the year-ago period (+16.3% excluding the exchange rate effect). Consolidated sales increased by 10.6% on a comparable consolidation basis, including the effect of the acquisition of the 50% shareholding in Dr.-Ing. Mertmann Memory-Metalle GmbH in May 2006 and the 51% shareholding in the joint venture Nanjing SAES Huadong Vacuum Material Co., Ltd. in August 2006 and the acquisition of the opto going concern by SAES Opto Materials S.r.l. in May 2007.

Consolidated operating income was equal to  $\in 14.3$  million, down from  $\in 14.8$  million in the third quarter 2006. We have to highlight that higher research and development costs and non recurring legal and advisory costs related to special projects impacted on the quarterly results, for an amount of  $\in 1.9$  million.

Consolidated net income increased to  $\Theta$  million from  $\Theta$ 8.4 million in the year-ago period. Net income per ordinary share and savings share was  $\Theta$ 0.4024 in the third quarter 2007 compared with net income per ordinary share and savings share equal to  $\Theta$ 0.3739 in the year-ago period.

The Board of Directors approved to start implementing the buy back plan, also in several tranches, as authorized by the Shareholders' Meeting on May 9, 2007, for a maximum of 2 million company shares (of any category), including treasury shares held as of today. Today the Company holds 302,028 ordinary shares (1.978% of total ordinary shares) and 10,013 savings shares (0.13% of total non convertible savings shares).

The purchase price, including ancillary charges, shall be not greater than 5% and no lower than 5% of official share price of the day before each transaction.

The buy back, which will be carried out within 18 months from the Shareholders' Meeting resolution, allows the Company to take the opportunity of investing in an efficient way the

liquidity and to intervene in company stocks in compliance with the Shareholders' Meeting resolution. Details on the buy back execution will be disclosed pursuant to current regulations.

"I am very satisfied with our quarterly results. The increase in sales was pulled significantly by a growth in liquid crystal displays components sales. Profitability ratios are substantially in line with the ones achieved in third quarter of 2006 despite the negative impact of unfavorable exchange rates, the pressure on prices and the continuing decline of traditional cathode ray tubes market. Our positive result was made possible by an increase in sales, the launch of new products granting higher margins and a better efficiency achieved during the year. We maintained and strengthened our market share through the introduction of new products and a wise commercial strategy" said Massimo della Porta, Chief Executive Officer at SAES Getters Group. "We are also very satisfied with the new acquisitions, in sectors complementary to our business development activity, that allow us to strengthen our presence in the advanced materials markets, showing a high growth potential. New opportunities in the traditional getters sector complete this positive growth outline".

SAES Getters will hold a conference call today at 3:30 p.m. CET.

If you wish to participate, please dial in, a few minutes before the scheduled time, at the following number:

Italy: + 39 02 802 09 11 UK: + 44 208 792 9750 USA: + 1 866 23 96 425

A slide presentation will be made available on SAES Getters website, Investor Relations section, Presentations, before the conference call.

The conference call will be available for reply for the following 24 hours on:

Italy: + 39 02 806 13780 UK: + 44 207 1086 235 USA: + 1 866 84 89 310

Pass code: 747#

## **Information Displays Business Unit**

Consolidated revenues of the Information Displays Business Unit were  $\[ \le \] 29.2$  million in the third quarter 2007, compared with  $\[ \le \] 25$  million in the same period one year-ago, representing an increase by 17.1%. The rise, net of exchange rate effect, equal to 21.9%, was due to stronger sales of mercury dispensers for cold cathode lamps used as back-lighting of liquid crystal displays that balanced the reduction in the cathode ray tubes market. The exchange rate effect was negative by 4.8%.

Revenues of the <u>Flat Panel Displays Business Area</u> were €24.4 million with respect to €17.6 million in the third quarter 2006 (+38.8%). The exchange rate effect was negative by 5.4%.

Net sales of the <u>Cathode Ray Tubes Business Area</u> decreased by 34.8% to €4.8 million from €7.3 million in the same period one year-ago. The exchange rate effect was negative by 3.4%.

Gross profit for the Information Displays Business Unit was equal to €21.4 million in the third quarter 2007 against €19.1 million in the same period of 2006. Consolidated gross profit in terms of sales was 73.2% compared with 76.6% in the same period of 2006. The decrease was mainly due to the drop of the sales in the traditional cathode ray tubes market, the unfavorable currency trend and to an increasing pressure on the prices. It is to be pointed out that the negative effects, above mentioned, were partially offset by the introduction of new products with higher margins, allowing to maintain the market share.

**Operating income** for the Information Displays Business Unit was equal to epsilon 15.4 million in the third quarter of 2007, compared with epsilon 14.4 million in the corresponding quarter of 2006. Operating income in terms of sales dropped to 52.7% with respect to 57.8% of the same period of 2006. The decrease is mainly due to both the reduction of the gross margin and the increase in the quarterly operating expenses (research and development costs and general and administrative costs).

#### **Industrial Applications Business Unit**

Consolidated revenues of the Industrial Applications Business Unit were €12.7 million in the third quarter of 2007 basically stable if compared to €12.9 million in the same period one year-ago. It is to be pointed out an increase in the sales of gas purifiers, offset by lower sales of getters for discharge lamps, of getters and metal dispensers for electron vacuum devices and of vacuum insulated panels used as containers for refrigerated transportation. The exchange rate effect was negative by 3.3%.

Revenues of the <u>Lamps Business Area</u> were  $\[ \in \]$ 2.5 million compared to  $\[ \in \]$ 3.3 million in the third quarter 2006, reflecting a decrease by 25.8%. The exchange rate effect was negative by 2.3%.

Revenues from the <u>Electronic Devices Business Area</u> decreased by 8.5% to €4 million from €4.4 million in the third quarter 2006. The exchange rate effect was negative by 3.2%.

Net sales of the <u>Vacuum Systems and Thermal Insulation Business Area</u> decreased by 19.9% to €1.1 million compared to €1.4 million in the third quarter 2006. The exchange rate effect was negative by 3.5%. It is to be pointed out that the getters for solar collectors, previously included in this business area, were allocated to the Electronic Devices Business Area; the third quarter 2006 figures were reclassified accordingly to allow a consistent comparison.

Net sales of the <u>Semiconductors Business Area</u> were equal to  $\in$ 5.1 million compared with  $\in$ 3.7 million in the same period of 2006, reflecting an increase by 37.4%. The growth was partially offset by the negative exchange rate effect (-4.2%).

Gross profit for the Industrial Applications Business Unit was €6.6 million in the third quarter of 2007 compared with €7.3 million in the same period of 2006. Consolidated gross profit in terms of sales was 51.4% compared with 56.6% of the same period of 2006, mainly because of a different sales mix.

**Operating income** for the Industrial Applications Business Unit was equal to  $\[ \in \]$ 3.4 million in the third quarter 2007, basically stable if compared to  $\[ \in \]$ 3.5 million in the corresponding quarter of 2006. Operating income in terms of sales dropped to 26.5% with respect to 27.2% of the same period of 2006; the decrease is mainly due to the reduction of gross margin, balanced by the drop in the operating expenses.

#### **Advanced Materials Business Development Unit & Corporate Costs**

Consolidated revenues of the Advanced Materials Business Development Unit were 0.8 million in the third quarter 2007, thanks to sales of getter films for MEMS applications, crystals for laser applications and shape memory alloys. Sales were 0.3 million in the third quarter 2006.

Operating corporate costs and operating costs for the Advanced Materials Business Development Unit were  $\in$ 4.4 million in the third quarter 2007, compared with  $\in$ 3.1 million in the year-ago period. The increase was due to higher costs for research and development and to non recurring legal and advisory costs related to special projects for an amount of  $\in$ 1.2 million.

**Consolidated gross profit** increased to €27.9 million in the third quarter 2007 from €26.4 million in the same quarter of 2006. Consolidated gross profit in terms of sales was 65.2% compared with 69.1% in the third quarter 2006.

**Consolidated operating income** decreased to €14.3 million in the three months ended September 30, 2007 from €14.8 million in the year-ago period. The R.O.S. (Return on Sales) ratio was equal to 33.4% in the third quarter 2007 compared with 38.8% in the same period of 2006.

Total operating expenses were €13.7 million against €11.7 million in the third quarter 2006. The increase was due to higher costs for research and development and to non recurring legal and advisory costs related to special projects for an amount of €1.9 million.

**Consolidated EBITDA** (operating income + depreciation and amortization + write down of property, plant and equipment) was €16.9 million in the third quarter 2007 compared with €17.2 million in the same quarter of 2006. Consolidated EBITDA in terms of sales was 39.5% compared with 45% in the third quarter 2006.

**Income taxes** were €6.4 million in the three months ended September 30, 2007, compared with €6.8 million in the three months ended September 30, 2006. As a percentage of income before taxes, income taxes were 41.5% in the third quarter 2007, compared to 44.6% in the third quarter 2006. It is to be recalled that in the third quarter 2006 income taxes included

higher accruals related to the possible taxation on distributable reserves of foreign Group companies.

Consolidated net income grew to  $\in 9$  million in the third quarter 2007 compared with  $\in 8.4$  million in the correspondent quarter of 2006, mainly because of the positive financial management and a lower tax rate.

The Group's **net financial position** was  $\in$ 75.6 million as of September 30, 2007, from  $\in$ 67 million as of June 31, 2007. The increase is mainly due to cash provided by operating activities ( $\in$ 13 million), partially used in purchase of property, plant and equipment ( $\in$ 2.8 million).

#### January - September 2007

Consolidated net sales for the nine months ended September 30, 2007 were €124.5 million up by 2% from €122 million in the year-ago period (+8.4% net of exchange rate effect). Consolidated sales on a comparable consolidation basis were €122.6 million, basically unchanged compared to the same period of 2006, including the effect of the acquisition of the 50% shareholding in Dr.-Ing. Mertmann Memory-Metalle GmbH in May 2006 and the 51% shareholding in the joint venture Nanjing SAES Huadong Vacuum Material Co., Ltd. in August 2006 and the acquisition of the opto going concern by SAES Opto Materials S.r.l. in May 2007.

It is worth reporting the negative impact on sales of the Flat Panels Business Area caused by combined effects of unfavorable exchange rates, of the optimization of the quantities of mercury used within lamps by certain customers, due to internal efficiencies obtained by such customers and due to the introduction of our high yield products, and of discounts due to the strong pressure on prices.

Consolidated gross profit was equal to  $\epsilon$ 79.7 million in the first nine months of 2007, compared with  $\epsilon$ 79.5 million in the same half 2006. The gross margin was equal to 64% of net sales in the first nine moths of 2007 compared with 65.1% in the same period of 2006.

**Consolidated EBITDA** was €49.2 million in the first nine months of 2007 compared with €51.3 million in the same period of 2006.

Consolidated operating income was  $\in$ 40.5 million in the nine months of 2007 compared with  $\in$ 42.6 million in the same period of 2006. It is to be pointed out that the decrease is mainly due to restructuring costs and non recurring legal and advisory costs related to special projects.

The R.O.S. ratio for the nine months ended September 30, 2007 was 32.5% compared with 34.9% in the year-ago period.

Consolidated net income was  $\[mathcal{e}\]$ 27.5 million in the first nine months of 2007 (22.1% of net sales), compared to  $\[mathcal{e}\]$ 22.7 million in the same period of the previous year (18.6% of net sales). The increase is mainly due to the positive financial management and a lower tax rate.

Net income per ordinary share and savings share was  $\in$ 1.2194 and  $\in$ 1.2354, respectively, compared to  $\in$ 1.0091 and  $\in$ 1.0251 per ordinary share and savings share, respectively, in the first nine months of 2006.

It is to be noted that data is abstracted from unaudited Quarterly Report as at September 30, 2007.

#### Events subsequent to the end of the period and business performance outlook

On October 22, 2007 Saes Getters S.p.A. signed an agreement to purchase from Special Metals Corporation substantially all of the assets of its Shape Memory Alloys (SMA) Business.

The anticipated acquisition will be made through the newly incorporated SAES Smart Materials, Inc., a New York company, which is wholly owned by Saes Getters International Luxembourg S.A.

The SMA Business, which is located in New Hartford (NY), develops, manufactures and sells custom Nitinol alloys and special high purity alloys and includes, among others, real property, machinery, equipment, contracts and intellectual property rights.

The purchase price is \$30.2 million in cash, subject to adjustment at closing.

The closing is expected within January 2008.

The Company forecasts, for the remaining part of 2007, results in line with the ones of the just ended quarter. Specifically, for the Information Displays market the Group confirms the persistent decrease of net sales in the traditional sector of cathode ray tubes, because of its maturity; the liquid crystal displays sector is expected substantially in line with the third quarter 2007, nevertheless with continuous stock adjustments.

Other industrial markets where the Group operates should grow slightly compared to the third quarter 2007.

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The Officer Responsible for the preparation of corporate financial reports of SAES Getters S.p.A. certifies that, in accordance with the second subsection of art. 154bis, part IV, title III, second paragraph, section V-bis, of Legislative Decree February 24, 1998, no. 58, the financial information included in the present document corresponds to book of account and book-keeping entries.

The Officer Responsible for the preparation of corporate financial reports Michele Di Marco

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Pioneering the development of getter technology, the SAES Getters Group is the world leader in a variety of scientific and industrial applications where stringent vacuum conditions or ultra-pure gases are required. For 60 years its getter solutions have been supporting innovation in the information display and lamp industries, in technologies spanning from large vacuum power tubes to miniaturized silicon-based micromechanical devices, as well as in sophisticated high vacuum systems and in vacuum thermal insulation.

The Group also holds a leading position in ultra pure gas handling for the semiconductor and other hi-tech markets.

Starting in 2004, by leveraging the core competencies in special metallurgy and materials science, the SAES Getters Group has expanded its business into advanced material markets, with the introduction of new optical crystal and shape memory alloy.

A total production capacity distributed at 10 manufacturing plants across 3 continents, a worldwide-based sales & service network, nearly 900 employees allow the Group to combine multicultural skills and expertise to form a truly global enterprise.

SAES Getters is headquartered in the Milan area (Italy) and has been listed on the Italian Stock Exchange Market, STAR segment, since 1986.

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#### **Forward-Looking Statements**

This news release contains forward-looking statements which are based upon current expectations and involve a number of risks and uncertainties. There are a number of important factors that could cause actual results to differ materially from those expressed in any forward-looking statements made by the Company. These factors include the Company's ability to introduce new products at planned costs and on planned schedules, the Company's ability to maintain key client relationships and the environments of the various economies in the countries the Company conducts business. The Company cautions that the foregoing list of important factors is not exclusive. The Company undertakes no obligation to publicly release the result of any revision to these forward-looking statements which may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

- tables to follow -

SAES Getters S.p.A. and Subsidiaries - Consolidated Net Sales per Business Area Thousands of euro (except %)

Business Area	2007	2006	Total	Price-qty	Exchange
	3 <sup>rd</sup> qr.	3 <sup>rd</sup> qr.	difference	effect	rate effect
			(%)	(%)	(%)
Flat Panel Displays	24,441	17,610	38.8%	44.2%	-5.4%
Cathode Ray Tubes	4,792	7,347	-34.8%	-31.4%	-3.4%
<b>Subtotal Information Displays</b>	29,233	24,957	17.1%	21.9%	-4.8%
Lamps	2,469	3,328	-25.8%	-23.5%	-2.3%
Electronic Devices	4,001	4,374	-8.5%	-5.3%	-3.2%
Vacuum Systems and Thermal					
Insulation	1,144	1,428	-19.9%	-16.4%	-3.5%
Semiconductors	5,131	3,734	37.4%	41.6%	-4.2%
<b>Subtotal Industrial Applications</b>	12,745	12,864	-0.9%	2.4%	-3.3%
<b>Subtotal Advanced Materials</b>	771	335	130.1%	132.2%	-2.1%
<b>Total Net Sales</b>	42,749	38,156	12.0%	16.3%	-4.3%

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Information Displays Business Uni	t	
Flat Panel Displays	Getters and metal dispensers for flat panel displays	
Cathode Ray Tubes	Barium getters for cathode ray tubes	
Industrial Applications Business U	nit	
Lamps	Getters and metal dispensers used in discharge lamps and fluorescent lamps	
Electronic Devices	Getters and metal dispensers for electron vacuum devices	
Vacuum Systems and Thermal Insulation	Pumps for vacuum systems and products for thermal insulation	
Semiconductors	Gas purifier systems for semiconductor industry and other industries	
Advanced Materials Business Development Unit		
Advanced Materials	Getters for microelectronic and micromechanical systems, optical crystals and shape memory alloys	

# SAES Getters S.p.A. and Subsidiaries - Consolidated Net Sales by Geographic Location of Customer Thousands of euro

	2007	2006
	3 <sup>rd</sup> qr.	3 <sup>rd</sup> qr.
Italy	251	204
Other EU and European countries	4,176	4,795
North America	3,858	4,950
Japan	10,562	10,163
South Korea	7,678	6,634
Rest of Asia	16,002	11,032
Rest of the World	222	378
Total Net Sales	42,749	38,156

**SAES Getters S.p.A. and Subsidiaries - Consolidated Income Statement** Thousands of euro

Three months ended September 30	2007	2006
Total net sales	42,749	38,156
Cost of sales	(14,869)	(11,804)
Gross profit	27,880	26,352
R&D expenses	(3,929)	(3,671)
Selling expenses	(2,639)	(3,083)
G&A expenses	(7,151)	(4,955)
Total operating expenses	(13,719)	(11,709)
Other income (expenses), net	119	172
Operating income	14,280	14,815
Interest and other financial income, net	775	479
Foreign exchange gains (losses), net	366	(153)
Income before taxes	15,421	15,141
Income taxes	(6,406)	(6,758)
Net income before minority interest	9,015	8,383
Net income pertaining to minority interest	(6)	0
Net income pertaining to the group	9,021	8,383

**SAES Getters S.p.A. and Subsidiaries - Consolidated Income Statement per Business Unit** Thousands of euro

	Information Displays		Industrial Applications		Advanced Materials & Corporate Costs	
Three months ended September 30	2007	2006	2007	2006	2007	2006
Total net sales	29,233	24,957	12,745	12,864	771	335
Cost of sales	(7,848)	(5,833)	(6,188)	(5,584)	(833)	(387)
Gross profit (loss)	21,385	19,124	6,557	7,280	(62)	(52)
Operating expenses and other income/expenses	(5,988)	(4,694)	(3,183)	(3,780)	(4,429)	(3,063)
Operating income (loss)	15,397	14,430	3,374	3,500	(4,491)	(3,115)

## SAES Getters S.p.A. and Subsidiaries - Consolidated Income per Share $\operatorname{Euro}$

	2007 3 <sup>rd</sup> qr.	2006 3 <sup>rd</sup> qr.
Net income per ordinary share Net income per savings share	0.4024	0.3739
	0.4024	0.3739

**SAES Getters S.p.A. and Subsidiaries - Consolidated Income Statement** Thousands of euro

Nine months ended September 30	2007	2006
Total net sales	124,502	122,013
Cost of sales	(44,775)	(42,538)
Gross profit	79,727	79,475
R&D expenses	(12,235)	(10,940)
Selling expenses	(8,715)	(10,645)
G&A expenses	(19,667)	(15,663)
Total operating expenses	(40,617)	(37,248)
Other income (expenses), net	1,341	371
Operating income	40,451	42,598
Interest and other financial income, net	1,888	1,260
Foreign exchange gains (losses), net	2,696	(1,529)
Income before taxes	45,035	42,329
Income taxes	(17,589)	(19,586)
Net income before minority interest	27,446	22,743
Net income (loss) pertaining to minority	(11)	0
interest		
Net income pertaining to the group	27,457	22,743

SAES Getters S.p.A. and Subsidiaries – Consolidated Balance Sheet Thousands of euro

	Sep 30, 2007	Dec 31, 2006
Property, plant and equipment, net	62,203	61,625
Intangible assets, net	6,478	7,039
Other non current assets	7,764	10,259
Current assets	141,711	155,716
Total Assets	218,156	234,639
Shareholders' equity	160,624	169,055
Minority interest in consolidated subsidiaries	9	0
Total shareholders' equity	160,633	169,055
Non current liabilities	19,802	22,889
Current liabilities	37,721	42,695
Total Liabilities and Shareholders' Equity	218,156	234,639

 ${\bf SAES~Getters~S.p.A.~and~Subsidiaries~-~Consolidated~Net~Financial~Position~}\\ {\bf Thousands~of~euro}$ 

	Sep 30, 2007	Jun 30, 2007	Dec 31, 2006
Cash on hand	11	27	28
Cash equivalents	78,408	69,081	94,893
Cash and cash equivalents	78,419	69,108	94,921
Current financial assets	1,105	1,787	388
Bank overdraft	173	150	77
Current portion of long term debt	848	842	839
Other current financial liabilities	0	0	0
Current financial liabilities	1,021	992	916
Current net financial position	78,503	69,903	94,393
Long term debt, net of current portion	2,909	2,915	3,047
Non current financial liabilities	2,909	2,915	3,047
Net financial position	75,594	66,988	91,346