



PRESS RELEASE

Milan, July 31, 2014

SAES Group: The Board of Directors approved the results of the first half of 2014

Total revenues of the Group equal to €66.9 million (including 50% of the revenues of the joint venture Actuator Solutions, which shows a strong growth [+45.8%] compared to the first half of 2013)

Consolidated revenues equal to €63.6 million, down (-8%) compared to €69.1 million in the first half of 2013, but up by 6.9% compared to €59.4 million in the second half of 2013

Gross margin (42.7%) increased compared to the first half of 2013 (41%)

Operating income equal to €5.2 million, up compared to €4.7 million in the first half of 2013, thanks to the significant reduction in operating expenses (-7.3%)

EBITDA equal to 14.9%, showing an improvement compared to 14% in the first half of 2013

Net income equal to €1.3 million, down compared to the first half of 2013 (€1.7 million) penalized by a tax burden not comparable with that of the previous year

The Board of Directors of SAES Getters S.p.A., gathered today in Lainate (MI), approved the consolidated results of the first half of 2014 (January 1 - June 30).

“The good results of the semester confirm the positive trend already shown in the first three months of 2014 and continued also in the second quarter, despite the negative effect of currencies, particularly the euro-dollar exchange rate, as well as the decrease in the Pure Gas Handling Business in the second quarter” - Eng. **Massimo della Porta**, Chairman of SAES Getters S.p.A. said. “There is a strong satisfaction for the continuous growth in the shape memory alloys business for industrial applications, as well as for the outstanding recovery of the shape memory alloys business for the medical sector. As for the second half of the year 2014 we expect a further improvement of results”.

In the first half of 2014 the SAES Group achieved **consolidated net revenues** equal to €63.6 million, up by 6.9% compared to the last six months of 2013 (€59.4million), but down by 8% compared to €69.1 million achieved in the corresponding period of 2013. Compared to the first half of 2013, the exchange rate effect was negative (-3.4%), mainly due to the strengthening of the euro against the U.S. dollar. At comparable exchange rates, consolidated net revenues would have decreased by 4.6%.

Also compared to the second half of 2013, please note the negative exchange rate effect (-1.9%), excluding which net revenues would have increased by 8.8%.

Compared to the first half of 2013, in the Industrial Applications Business the strong growth in the sales of products for thermal insulation (+41.9% net of the exchange rate effect) was not enough to offset the decrease or the substantial stability in the other businesses; in particular, the decrease in revenues was concentrated in the gas purification business (mainly due to lower production investments in the display sector and in the semiconductors business) and in that of electronic devices (where the decrease in sales was caused by the linear cuts in the U.S. public spending, especially in the defense sector).

In the field of shape memory alloys for medical applications, the recovery in the second quarter of 2014 compared to the first quarter made it possible to maintain the turnover of the semester substantially stable compared to the first half of 2013. In the semester the contribution of the industrial SMAs was positive.

Compared to the second half of 2013, please note an increase in the revenues of all businesses, with the exception of that of vacuum pumps, affected by the cyclical nature of the research projects that use its applications. The growth is mainly concentrated both in the thermal insulation products, thanks to higher sales of getters for vacuum panels for the refrigeration industry, and in the shape memory alloys for medical applications, thanks to the contribution of new products and the increased demand by some customers who had reduced their volumes in the second half of 2013.

Also the business of SMAs for industrial applications grew, both for the automotive market and for the consumer electronics one. Finally, please note a trend reversal in the lamps business and in the defense sector.

The gas purification business was substantially stable, despite the strong penalization of the euro-dollar exchange rate.

Total revenues of the Group, achieved by incorporating the 50% joint venture Actuator Solutions with the proportional method instead of the equity method, were equal to €66.9 million, down by 6.3% compared to €71.3 million in the corresponding period of 2013, despite the strong growth in the revenues of the joint venture (+45.8%), but increased (+7.9%) compared to €62 million in the second half of 2013, thanks both to the recovery of the traditional markets (+6.9%) and to the growth in the revenues of Actuator Solutions in the automotive sector (+27.8%).

Consolidated gross profit¹ amounted to €27.2 million in the first half of 2014, compared to €28.3 million in the corresponding period of 2013. The decrease (-4.1%) was mainly due to the adverse exchange rate effect, excluding which the gross profit would have recorded a slight increase (+0.3%); in fact, the decrease in revenues was completely offset by a more favorable sales mix that allowed a gradual increase in margins.

Consolidated operating income amounted to €5.2 million (8.2% of consolidated revenues) in the first half of 2014, compared to an operating income of €4.7 million in the first half of the previous year (6.9% of consolidated revenues). The increase (+9.4%), that would have been even higher (+28.1%) excluding the penalizing exchange rate effect, was the consequence of the reduction in operating expenses, made it possible by the actions of organizational rationalization and cost containment implemented starting from the second half of 2013.

Consolidated EBITDA² amounted to €9.4 million, compared to €9.7 million in the first half of 2013. As a percentage of revenues, EBITDA was equal to 14.9% in the current semester, compared to 14% in the first half of 2013.

Consolidated income before taxes was equal to €3.8 million, substantially in line with an income of €3.9 million in the first half of 2013.

Consolidated net income was equal to €1.3 million (2.1% of consolidated revenues) in the first half of 2014, compared to a net income of €1.7 million in the first half of the previous year, and it was strongly affected by the tax burden, with a tax rate equal to 71.7% in the first half of 2014 (compared to 45.3% in the corresponding period of 2013).

The net income includes a positive **result from discontinued operations** of €0.2 million, related to the residual proceeds arising from the sale of the factory of SAES Getters (Nanjing) Co., Ltd. and from the final

¹ Calculated as the difference between net revenues and industrial costs directly and indirectly attributable to the products sold.

² EBITDA is not deemed as an accounting measure under International Financial Reporting Standards (IFRS); however, we believe that EBITDA is an important parameter for measuring the Group's performance and therefore it is presented as an alternative indicator. Since its calculation is not regulated by applicable accounting standards, the method applied by the Group may not be homogeneous with the ones adopted by other Groups. EBITDA is calculated as "Earnings before interests, taxes, depreciation and amortization".

exit of the Group from the CRT business (compared to a negative figure of -€0.5 million in the first half of 2013).

For further details, please refer to the following sections of this press release.

Other relevant events occurred in the first half of 2014

On April 4, 2014, the joint venture Actuator Solutions GmbH, 50% controlled by the Groups SAES and Alfmeier Präzision, won the prestigious “2014 German Innovation Award”. This award, established with the joint initiative of the German economic weekly “WirtschaftWoche”, in partnership with Accenture, EnBW Energie Baden-Württemberg and Evonik Industries, is awarded annually to companies based in Germany demonstrating the strongest focus on innovation. Among the 100 selected companies, the Jury, composed of some of the most important German economists, academics and experts in innovation, awarded the 2014 prize to Actuator Solutions GmbH in the category of medium-sized companies.

In April 2014, the Parent Company signed an additional royalty agreement for the integration of SAES thin film getter technology named PageWafer® in MEMS devices (micro-electromechanical systems) used in consumer electronics applications. In addition to an initial lump-sum received against the transfer of the technology, the contract provides for the payment of royalties according to a percentage proportional to the volumes of silicon wafers produced using SAES’ getter technology.

Also this agreement confirms the high strategic value of the integration of the getter technology in vacuum-encapsulated MEMS devices, as already clearly demonstrated by the licensing agreements previously signed by SAES with some leading microelectronics producers.

On April 25, 2014 the Group signed a binding letter of intent for the sale of the right to use the land, the building and related appurtenances of the Chinese subsidiary SAES Getters (Nanjing) Co., Ltd. The consideration was fixed at about RMB 29 million, of which an advance payment of 50% was collected at the signing of the letter of intent; a further 30% was received in May 2014 in conjunction with the exit of SAES from the production plant; the balance is expected at the closing of the transaction in the second half of 2014.

In June 2014 SAES Pure Gas, Inc. signed an agreement with the Chinese Group Fujian Jiuce Gas for the supply of a hydrogen purifier to the factory dedicated to the production of semiconductors based in Fuzhou (China). The choice of SAES by an important Chinese Group, such as Fujian Jiuce, is a further evidence of the strengthening of SAES in the hydrogen purification business, after the acquisition of the technology of Power & Energy, Inc., completed in 2013.

The use of social security provisions in the Italian companies of the Group continued in the first half of 2014. In particular, SAES Getters S.p.A. used the Ordinary Redundancy Fund, while SAES Advanced Technologies S.p.A. used the defensive job-security agreements.

Restatement of the income statement as at June 30, 2013

Please note that the figures of the first half of 2013, shown for comparative purposes, **have been reclassified** to enable a homogeneous comparison with 2014. In particular:

- following the announced sale of the factory of SAES Getters (Nanjing) Co., Ltd., the last production unit of the Group dedicated to the production of getters for CRTs, all revenues and expenses related to this CRT business have been reclassified in the relevant income statement item “Net income from discontinued operations”;

- as a result of the continuous technological evolution in the Organic Light Emitting Diodes business and of the delays in the commercial launch of OLED TVs, revenues and expenses of this segment have been reclassified within the Business Development Unit. Similarly, the figures related to the Energy Devices business, that doesn’t have significant trade volumes, have been reclassified within the Business Development Unit. In this way, the Group can continue its research activities in both areas without any short-term commercial constraint, with the possibility to deepen its know-how in the field of hybrid getter and its potential applications. Finally, the operating revenues and expenses related to the LCD business (the former

equal to approximately €21 thousand and the latter to -€292 thousand in the first half of 2013) were reclassified within the Light Sources Business (Industrial Applications Business Unit).

Please note that, following the reclassifications that have affected the OLED business, the progressive resetting to zero of LCD revenues and the shutdown of the last factory dedicated to the CRT production, the Information Displays operating segment has ceased to exist.

Please also note that the figures of the first half of 2013 **have been restated** (with an impact on the net income and on the shareholders' equity), in accordance with IFRS 3, following the completion of the interim accounting of the combination of the "hydrogen purifiers" business acquired by Power & Energy, Inc. on April 19, 2013.

Finally, please note that Dr Laura Marsigli resigned as member of the Supervisory Body of SAES Getters S.p.A. on July 4, 2014. The Board of Directors ratified her resignation and appointed the lawyer Alessandro Altei in her stead.

SAES will host a conference call today at 15:00 CET.

The numbers in order to access it are the following:

Italy: +39 02 802 09 11

From the UK: +44 1212 818004

From the USA: +1 718 705 8796

The presentation will be available at www.saesgetters.com at the following link:

www.saesgetters.com/investor/presentation

Those interested are asked to call a few minutes before the conference call begins.

The conference call will be available for replay for the next 24 hours:

Italy: +39 02 72495

From the UK: +44 1212 818005

From the USA: +1 718 705 8797

Access code: 710#

Industrial Applications Business Unit

Revenues of the Industrial Applications Business Unit were equal to €42.9 million in the first half of 2014, down by 10.2% compared to €47.8 million in the corresponding semester of 2013. The currency trend recorded a negative exchange rate effect equal to -3.3%, net of which revenues would have decreased by 6.9%.

Please note the new segmentation and classification of the business areas, applied in order to better respond to the current organizational structure of the Group.

Compared to the first half of the previous year, please note the significant growth in the *Thermal Insulation Business* (+41.9% excluding the currency effect), thanks to higher sales of both getters for vacuum panels for the refrigeration industry and thermal insulation products for the consumer market (vacuum bottles).

Instead, net of the exchange rate effect, the *Light Sources Business* (-0.8%) and the *Sensors and Detectors Business* (+0.4%) were broadly stable.

All the other businesses decreased:

- in the *Electronic and Photonic Devices Business*, please note the decrease in sales in the defense sector caused by the linear cuts in the U.S. public spending (sequestration);

- the *Vacuum Systems Business* was affected by the periodicity of the research projects in the field of particle accelerators and, in particular, by the postponement of some orders to a later date than expected;
- in the gas purification sector (*Pure Gas Handling Business*), the decrease in sales was mainly due to the decrease in the number of new production facilities in the display and semiconductor sectors.

The table below shows the revenues in the first half of 2014 related to the various business areas, with evidence of the exchange rate effect and of the organic change compared to the corresponding period of 2013.

Thousands of euro (except %)

Business	1 st half 2014	1 st half 2013	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
Electronic & Photonic Devices	5,785	6,843	-15.5%	-12.9%	-2.6%
Sensors & Detectors	4,628	4,709	-1.7%	0.4%	-2.1%
Light Sources	6,229	6,488	-4.0%	-0.8%	-3.2%
Vacuum Systems	2,718	2,913	-6.7%	-3.4%	-3.3%
Thermal Insulation	3,518	2,577	36.5%	41.9%	-5.4%
Pure Gas Handling	20,014	24,227	-17.4%	-13.9%	-3.5%
Industrial Applications	42,892	47,757	-10.2%	-6.9%	-3.3%

Compared to the second half of 2013, where revenues were equal to €42.6 million, the Industrial Applications Business Unit showed a significant turnaround with consolidated revenues up by 0.8% (a percentage that would be equal to 2.6% excluding the exchange rate effect) in the first half of 2014. All segments grew or remained stable, with the exception of that of vacuum pumps (*Vacuum Systems Business*), which continued to record a decrease in revenues (-25.5% excluding the exchange rate effect), penalized by the cyclical nature of the research projects in which the SAES products are used and by the fact that the second half of the previous year was characterized by some important supplies in Japan and in Switzerland, despite the constant growth in sales of the new NEXTor[®] pumps.

In particular, compared to the substantial steadiness of the *Pure Gas Handling Business* (with an organic change of -1.4%), please note the significant growth in the segment of products for thermal insulation (*Thermal Insulation Business*), thanks to the higher sales of getters for vacuum panels for the refrigeration industry which fully developed in the current year, and thanks to the consolidation of the growth trend in the vacuum bottle market. Also the *Sensors and Detectors Business* and the *Light Sources Business* recorded a significant growth compared to the second half of 2013, the former supported by the products for infrared sensors, the latter thanks to the higher sales in the field of fluorescent lamps.

Finally, please note the recovery of the *Electronic and Photonic Devices Business*, driven by the products for night vision and image intensifier applications.

The table below shows the revenues in the first half of 2014 related to the various business areas, with evidence of the exchange rate effect and of the organic change compared to the second half of 2013.

Thousands of euro (except %)

Business	1 st half 2014	2 nd half 2013	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
Electronic & Photonic Devices	5,785	5,612	3.1%	4.6%	-1.5%
Sensors & Detectors	4,628	3,987	16.1%	17.3%	-1.2%
Light Sources	6,229	5,692	9.4%	11.1%	-1.7%
Vacuum Systems	2,718	3,710	-26.7%	-25.5%	-1.2%
Thermal Insulation	3,518	2,841	23.8%	26.2%	-2.4%
Pure Gas Handling	20,014	20,724	-3.4%	-1.4%	-2.0%
Industrial Applications	42,892	42,566	0.8%	2.6%	-1.8%

Gross profit of the Industrial Applications Business Unit amounted to €21 million in the first half of 2014, down by 3.7% compared to €21.9 million in the first half of 2013. However, as a percentage of revenues, the gross margin increased from 45.8% to 49.1%. In particular, the gross margin appears to be growing in all the segments of the Industrial Applications Business Unit, thanks both to the shift in the sales mix towards products with higher margins, and as a result of the rationalization of the production structure implemented in the second half of 2013.

Operating income of the Industrial Applications Business Unit was equal to €12 million, compared to €12.6 million in the first half of 2013 (-5.4%). The operating margin increased from 26.5% to 27.9%.

Shape Memory Alloys (SMA) Business Unit

Revenues of the Shape Memory Alloys Business Unit amounted to €20.1 million in the first half of 2014, compared to €20.6 million in the corresponding period of 2013. The decrease is entirely due to the exchange rate effect (that is the weakening of the dollar against the euro), net of which revenues would have increased by 1%.

Compared to the first half of 2013, excluding the currency effect, the *medical SMA business* recorded substantial stable revenues (-1.1%), with the second quarter up compared to the first one, thanks to a new product in ramp-up production phase, which offsets the continued low revenues from a major customer waiting for the FDA (Food and Drug Administration) qualification of a new medical device.

Instead, the contribution of the *industrial SMA business* was positive (+33.1% excluding the exchange rate effect), thanks to the higher sales of both SMA springs for engine cooling systems in automotive applications and of educated wires for the production of actuators for the consumer electronic market.

The table below shows the revenues in the first half of 2014 related to the various business areas, with evidence of the exchange rate effect and of the organic change compared to the corresponding period of 2013.

Thousands of euro (except %)

Business	1st half 2014	1st half 2013	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
SMA Medical Applications	18,436	19,377	-4.9%	-1.1%	-3.8%
SMA Industrial Applications	1,629	1,248	30.5%	33.1%	-2.6%
Shape Memory Alloys	20,065	20,625	-2.7%	1.0%	-3.7%

Compared to the second half of 2013, also the consolidated revenues of the Shape Memory Alloys Business Unit showed a significant increase equal to 22.4% (rising to 24.7% excluding the adverse exchange rate effect). The *medical SMA business* returned to grow again (+23.4%) thanks to the contribution of new products and the growth of demand by some customers who had reduced their volumes in the second half of 2013; also the *industrial SMA business* consolidated its trend of growth (+11.7%).

The table below shows the revenues in the first half of 2014 related to the various business areas, with evidence of the exchange rate effect and of the organic change compared to the second half of 2013.

Thousands of euro (except %)

Business	1 st half 2014	2 nd half 2013	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
SMA Medical Applications	18,436	14,934	23.4%	25.8%	-2.4%
SMA Industrial Applications	1,629	1,458	11.7%	12.8%	-1.1%
Shape Memory Alloys	20,065	16,392	22.4%	24.7%	-2.3%

Gross profit of the Shape Memory Alloys Business Unit amounted to €6 million (30% of the consolidated revenues of the Business Unit) in the first half of 2014 compared to €6.7 million (32.3% as a percentage of revenues) in the corresponding period of 2013. The slight decrease in the gross margin was the result of an increased incidence of manufacturing fixed costs and, in general, of start-up costs related to the start of new productions both in the medical and in the industrial segments.

Operating income of the Shape Memory Alloys Business Unit was equal to €1.9 million, compared to €1.8 million in the first half of 2013, with an operating margin increased from 8.9% to 9.4%.

Business Development Unit & Corporate Costs

The Business Development Unit & Corporate Costs includes projects of basic research or under development, aimed at diversifying into innovative businesses, in addition to corporate costs (costs that cannot be directly attributed or reasonably allocated to any business sector but that refer to the Group as a whole).

In the first half of 2014, **revenues** amounted to €0.6 million (€0.7 million in the corresponding period of 2013), made exclusively of OLED revenues. The exchange rate effect was negative and equal to -4.9%, net of which revenues would have been reduced by 12.5%. The decrease was due to the loss of the sales of dryers for solar cells, following the shutdown of the production lines of the main customer.

Gross profit was positive and equal to €98 thousand in the first half of 2014, compared to a gross loss of €208 thousand in the corresponding period of 2013.

Operating income was negative and equal to €8.7 million, compared with a loss in the first half of 2013 equal to €9.7 million; the improvement was mainly attributable to the reduction of research & development expenses and of general and administrative expenses, following the organizational rationalization occurred in the second half of 2013 and the maintenance of a strict control over fixed costs.

Consolidated gross profit amounted to €27.2 million in the first half of 2014, compared to €28.3 million in the first half of 2013. The decrease (-4.1%) was mainly due to the penalizing exchange rate effect, net of which the gross profit would have been slightly up (+0.3%): in fact, the decrease in sales was completely offset by a more favorable sales mix that allowed a gradual increase in margins in 2014 (an increase of the margin from 42.1% in the first quarter to 43.4% in the second quarter, made it possible by the recovery in the margins of the Shape Memory Alloys business).

Consolidated operating income was equal to €5.2 million (8.2% of consolidated revenues) in the first half of 2014, compared to €4.7 million in the corresponding period of the previous year (6.9% of consolidated revenues); the increase (+9.4%), that would have been even higher (+28.1%) excluding the penalizing exchange rate effect, was a consequence of the reduction in operating expenses, made possible by the actions of organizational rationalization and cost containment implemented starting from the second half of 2013. In particular, total **consolidated operating expenses** amounted to €22.9 million (36.1% of revenues), down compared to €24.7 million in the corresponding semester of 2013 (35.8% of revenues), demonstrating the continuing commitment of the Group to control costs with the aim of increasing the operational efficiency.

The decrease, also due to the exchange rate effect, was mainly concentrated in the **general and administrative expenses** and in the **research and development expenses** (in both cases, the costs that decreased were mainly the personnel ones). Excluding the exchange rate effect, **selling expenses** were instead substantially aligned with those of the first half of 2013.

The **royalties** accrued in the first half of 2014 for the licensing of the thin film getter technology for MEMS of new generation amounted to €1 million, substantially unchanged compared to the first half of 2013 (€1.1 million): in fact, the reduction of accrued fees was offset by the lump-sum related to the aforementioned signing of a new licensing agreement in April 2014 (for more details please refer to the section “Other relevant events occurred in the first half of 2014”).

The balance of **other net income (expenses)** was negative and equal to €0.1 million, compared to a positive balance of €0.1 million in the first half of 2013. The decrease was mainly due to the fact that in the first six months of the previous year this item included an higher income from insurance compensations.

Consolidated EBITDA amounted to €9.4 million (14.9% as a percentage of revenues) in the first half of 2014, compared to €9.7 million (14% of consolidated revenues) in the corresponding semester of 2013.

The net balance of **financial income and expenses** was negative and amounted to €0.9 million (compared to -€0.5 million in the corresponding period of 2013) and it mainly includes interest expenses on loans, both short and long term ones, held by the Parent Company and by the U.S. subsidiaries and bank fees related to the credit lines held by SAES Getters S.p.A.

The loss deriving from the **evaluation with the equity method** of the joint venture Actuator Solutions amounted to €0.6 million, compared to €0.4 million in the corresponding period of the previous year.

The sum of the **exchange rate differences** recorded a slightly positive balance (+€0.1 million) in the first six months of 2014, guaranteed by the same hedging policy adopted by the Group in the previous year.

Consolidated income before taxes amounted to €3.8 million, substantially in line with €3.9 million in the first half of 2013.

Income taxes were equal to €2.8 million in the first half of 2014, compared to €1.8 million in the corresponding period of the previous year. The Group tax rate was equal to 71.7%, compared to 45.3% in the first half of 2013: in comparison with the previous year, please note that, given the current organizational structure of the Group, it has been prudently decided to suspend the recognition of deferred tax assets on the tax losses realized in the semester by the Italian companies of the Group participating in the national tax consolidation program. The fiscal income prudentially not recognized amounted to €1.2 million and its inclusion would have reduced the tax rate to 40.9%.

Consolidated net income amounted to €1.3 million (2.1% of consolidated revenues) in the first half of 2014, down when compared to a net income of €1.7 million in the first half of 2013.

The net income included an **income from discontinued operations** of €0.2 million, related to the residual proceeds arising from the sale of the factory of SAES Getters (Nanjing) Co., Ltd. and the final exit of the Group from the CRT business (compared with a negative figure of -€0.5 million in the first half of 2013). Please note that such amount does not incorporate yet the economic effect of the sale of the right to use the land and the building of the Chinese subsidiary, whose execution is expected in the second half of 2014.

In the first half of the year the net income per ordinary share and per savings share amounted respectively to €0.0204 and €0.1385; in the corresponding period of the previous year the net income per ordinary share and per savings share was equal to respectively €0.0432 and €0.1385.

The **consolidated net financial position** as at June 30, 2014 was negative and equal to €399 million (cash equal to €17.5 million and net financial liabilities equal to €57.4 million), compared to a negative net financial position equal to €36.5 million (cash equal to €20.3 million and net financial liabilities equal to €56.9 million) as at December 31, 2013. The decrease is due to the fact that the cash flows generated from

the operating activities covered the net outflows for investment activities in tangible and intangible assets (around €1.6 million) and the cash-out related to the restructuring plan of the second half of 2013, whose payment was deferred until the first quarter of 2014, but not the payment of dividends (-€3.4 million). The exchange rate effect on the net financial position was almost equal to zero (-€0.1 million).

As at June 30, 2014, following the failure to comply with certain financial covenants³ in force, the long-term share of the loan of Memry Corporation has been reclassified as current. However, please note that on July 16, 2014 the issuing bank formally accepted the waiver to recall the debt and, simultaneously, the financial covenants governing this loan have been renegotiated with the financing institution with effect from June 30, 2014.

Actuator Solutions

Actuator Solutions GmbH, established in the second half of 2011, is headquartered in Gunzenhausen (Germany) and is 50% jointly owned by SAES and Alfmeier Präzision, a German Group operating in the fields of electronics and advanced plastic materials.

The joint venture is focused on the development, production and distribution of actuators based on the SMA technology and its mission is to become a world leader in the field of actuators using shape memory alloys.

Actuator Solutions GmbH, which in turn consolidates its wholly owned subsidiary Actuator Solutions Taiwan Co., Ltd. (established on June 14, 2013), recorded net revenues equal to €6.9 million in the first half of 2014; these revenues, totally generated by the sales of valves used in lumbar control systems of the seats of a wide range of cars, significantly increased compared to €4.8 million in the first half of 2013 (+45.8%) because the lumbar control system based on the SMA technology is gaining more and more market share.

The net result of the period was negative and equal to -€1.1 million, due to the research and development expenses in the various industrial sectors where the company will be present with its SMA actuators. In particular, Actuator Solutions GmbH, with the support of the laboratories in Lainate, is focused on the development of SMA actuators for the vending industry, the automotive sector, for the white goods sector and for the medical one, some of which have already generated the first orders; instead, the Taiwanese subsidiary is focused on the development of products for the consumer electronic market, such as those for the image focus and stabilization of mobile phones, which have found an increasing interest in the market and are currently subject to the qualification by some potential users.

Thousands of euro

Actuator Solutions (100%)	1st half 2014	1st half 2013
Total net sales	6,943	4,764
Cost of sales	(6,601)	(4,524)
Total operating expenses	(1,813)	(1,492)
Other income (expenses), net	124	134
Operating income	(1,347)	(1,118)
Interests and other financial income, net	(23)	40
Income taxes	268	376
Net income (loss)	(1,102)	(702)

As already mentioned above, the share of the SAES Group in the result of the joint venture in the first half of 2014 amounted to -€0.6 million, higher than the one in the corresponding period of 2013 (-€0.4 million) despite the higher revenues in the automotive sector (+45.8%), due to higher research costs and general costs related to the Taiwan-based subsidiary Actuator Solutions Taiwan Co., Ltd., established only at the end of the first half of 2013.

Events occurred after the end of the semester

³ Calculated on a semiannual basis on the financial figures of the Group.

Following the failure to comply with certain financial covenants on the loans held by the U.S. subsidiaries, on July 16, 2014 the issuing bank formally accepted the waiver to recall the debt and, simultaneously, the financial covenants governing these loans have been renegotiated with the financing institution with effect from June 30, 2014.

The use of social security provisions in the Italian companies of the Group will continue in the second half of 2014.

Business outlook

For the second half of 2014, we expect a further consolidation of the recovery, showing an improvement of all the economic and financial indicators.

The figures are drawn from the interim management report as at June 30, 2014 (including the interim condensed consolidated financial statements, the interim management report and the certification required by article 154-bis, paragraph 5 of TUF) that was approved by the Board of Directors of SAES Getters S.p.A. today and simultaneously transmitted to the auditing firm to perform the related legal requirements. This document, together with the results of the audit check, will be distributed through the NIS circuit of the Italian Stock Exchange and will be available to the public both on the Company's website (www.saesgetters.com/investor/report-account/half-year-reports) and on the centralized storage mechanism IInfo (www.linfo.it) starting from August 29, 2014.

The Officer responsible for the preparation of corporate financial reports of SAES Getters S.p.A. certifies that, in accordance with the second subsection of article 154-bis, part IV, title III, second paragraph, section V-bis, of Legislative Decree February 24, 1998, no. 58, the financial information included in the present document corresponds to book of account and book-keeping entries.

*The Officer responsible for the preparation of corporate financial reports
Michele Di Marco*

SAES Group

A pioneer in the development of getter technology, the SAES® Group is the world leader in a variety of scientific and industrial applications where stringent vacuum conditions or ultra-pure gases are required. In more than 70 years of activity, the Group's getter solutions have been supporting innovation in the information display and lamp industries, in sophisticated high vacuum systems and in vacuum thermal insulation, in technologies spanning from large vacuum power tubes to miniaturized silicon-based microelectronic and micromechanical devices. The Group also holds a leading position in ultra pure gas refinement for the semiconductor and other high-tech markets.

Starting in 2004, by leveraging the core competencies in special metallurgy and in the materials science, the SAES Group has expanded its business into the advanced material markets, in particular the market of shape memory alloys, a family of materials characterized by super elasticity and by the property of assuming predefined forms when subjected to heat treatment. These special alloys, which today are mainly applied in the biomedical sector, are also perfectly suited to the realization of actuator devices for the industrial sector (domotics, white goods industry, consumer electronics and automotive sector).

More recently, SAES has expanded its business by developing components whose getter functions, traditionally obtained from the exploitation of the special features of some metals, are instead generated by chemical processes. Thanks to these new developments, SAES is evolving, adding to its competencies in the field of special metallurgy also those of organic chemicals.

A total production capacity distributed in ten facilities, a worldwide-based sales & service network and nearly 900 employees allow the Group to combine multicultural skills and expertise to form a truly global enterprise. SAES Group is headquartered in the Milan area (Italy).

SAES Getters S.p.A. is listed on the Italian Stock Exchange Market, STAR segment, since 1986.

More information on the SAES Group are available in the website www.saesgetters.com

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Consolidated Net Sales by Business

Thousands of euro (except %)

Business	1 st half 2014	1 st half 2013	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
Electronic & Photonic Devices	5,785	6,843	-15.5%	-12.9%	-2.6%
Sensors & Detectors	4,628	4,709	-1.7%	0.4%	-2.1%
Light Sources	6,229	6,488	-4.0%	-0.8%	-3.2%
Vacuum Systems	2,718	2,913	-6.7%	-3.4%	-3.3%
Thermal Insulation	3,518	2,577	36.5%	41.9%	-5.4%
Pure Gas Handling	20,014	24,227	-17.4%	-13.9%	-3.5%
Industrial Applications	42,892	47,757	-10.2%	-6.9%	-3.3%
SMA Medical Applications	18,436	19,377	-4.9%	-1.1%	-3.8%
SMA Industrial Applications	1,629	1,248	30.5%	33.1%	-2.6%
Shape Memory Alloys	20,065	20,625	-2.7%	1.0%	-3.7%
Business Development	599	725	-17.4%	-12.5%	-4.9%
Total Net Sales	63,556	69,107	-8.0%	-4.6%	-3.4%

Industrial Applications Business Unit	
Electronic & Photonic Devices	Getters and metal dispensers for electronic vacuum devices
Sensors & Detectors	Getters for microelectronic and micromechanical systems (MEMS)
Light Sources	Getters and metal dispensers used in discharge lamps and fluorescent lamps
Vacuum Systems	Pumps for vacuum systems
Thermal Insulation	Products for thermal insulation
Pure Gas Handling	Gas purifier systems for semiconductor industry and other industries
Shape Memory Alloys (SMA) Business Unit	
SMA Medical applications	Shape memory alloys for the biomedical sector
SMA Industrial applications	SMA actuator devices for the industrial sector (domotics, white goods industry, consumer electronics and automotive sector)
Business Development Unit	
Business Development	Research projects undertaken to achieve the diversification into innovative businesses

Consolidated Net Sales by Geographic Location of Customer

Thousands of euro

Geographic Area	1 st half 2014	1 st half 2013
Italy	1,111	1,157
European countries	12,903	13,189
North America	27,734	33,539
Japan	2,644	2,850
South Korea	3,091	1,639
China	7,967	9,108
Rest of Asia	7,547	7,185
Rest of the World	559	440
Total Net Sales	63,556	69,107

Consolidated Net Sales by Business

Thousands of euro (except %)

Business	1 st half 2014	2 nd half 2013	Total difference (%)	Price-Quantity effect (%)	Exchange rate effect (%)
Electronic & Photonic Devices	5,785	5,612	3.1%	4.6%	-1.5%
Sensors & Detectors	4,628	3,987	16.1%	17.3%	-1.2%
Light Sources	6,229	5,692	9.4%	11.1%	-1.7%
Vacuum Systems	2,718	3,710	-26.7%	-25.5%	-1.2%
Thermal Insulation	3,518	2,841	23.8%	26.2%	-2.4%
Pure Gas Handling	20,014	20,724	-3.4%	-1.4%	-2.0%
Industrial Applications	42,892	42,566	0.8%	2.6%	-1.8%
SMA Medical Applications	18,436	14,934	23.4%	25.8%	-2.4%
SMA Industrial Applications	1,629	1,458	11.7%	12.8%	-1.1%
Shape Memory Alloys	20,065	16,392	22.4%	24.7%	-2.3%
Business Development	599	478	25.3%	28.6%	-3.3%
Total Net Sales	63,556	59,436	6.9%	8.8%	-1.9%

Consolidated Net Sales by Geographic Location of Customer

Thousands of euro

Geographic Area	1 st half 2014	2 nd half 2013
Italy	1,111	932
European countries	12,903	13,197
North America	27,734	26,783
Japan	2,644	3,512
South Korea	3,091	1,293
China	7,967	5,600
Rest of Asia	7,547	7,781
Rest of the World	559	338
Total Net Sales	63,556	59,436

Total revenues of the Group

Thousands of euro

	1 st half 2014	1 st half 2013	Difference	2 nd half 2013	Difference
Consolidated sales	63,556	69,107	-5,551	59,436	4,120
50% Actuator Solutions sales	3,472	2,382	1,090	2,717	755
Eliminations	-176	-156	-20	-194	18
Total revenues of the Group	66,852	71,333	-4,481	61,959	4,893

Consolidated statement of profit or loss

Thousands of euro

	1 st half 2014	1 st half 2013	
Total net sales	63,556	69,107	
Cost of sales	(36,404)	(40,807)	
Gross profit	27,152	28,300	
	R&D expenses	(7,304)	(7,884)
	Selling expenses	(6,051)	(6,251)
	G&A expenses	(9,563)	(10,585)
Total operating expenses	(22,918)	(24,720)	
Royalties	1,043	1,072	
Other income (expenses), net	(86)	95	
Operating income (loss)	5,191	4,747	
Interest and other financial income, net	(866)	(461)	
Income (loss) from equity method evaluated companies	(551)	(351)	
Foreign exchange gains (losses), net	74	6	
Income (loss) before taxes	3,848	3,941	
Income taxes	(2,759)	(1,787)	
Net income (loss) from continued operations	1,089	2,154	
Income (loss) from assets held for sale and discontinued operations	232	(498)	
Net income (loss) before minority interest	1,321	1,656	
Net income (loss) pertaining to minority interest	0	0	
Net income (loss) pertaining to the Group	1,321	1,656	

Consolidated statement of other comprehensive income

Thousands of euro

	1 st half 2014	1 st half 2013
Net income (loss) for the period	1,321	1,656
Exchange differences on translation of foreign operations	1,017	52
Exchange differences on equity method evaluated companies	(3)	0
Total exchange differences	1,014	52
Total components that will be reclassified to the profit (loss) in the future	1,014	52
Total components that will not be reclassified to the profit (loss) in the future	0	0
Other comprehensive income (loss), net of taxes	1,014	52
Total comprehensive income (loss), net of taxes	2,335	1,708
<i>attributable to:</i>		
- Equity holders of the Parent Company	2,335	1,708
- Minority interests	0	0

Consolidated statement of profit or loss by Business Unit

Thousands of euro

	Industrial Applications		Shape Memory Alloys		Business Development & Corporate Costs		TOTAL	
	1 st half 2014	1 st half 2013	1 st half 2014	1 st half 2013	1 st half 2014	1 st half 2013	1 st half 2014	1 st half 2013
Total net sales	42,892	47,757	20,065	20,625	599	725	63,556	69,107
Cost of sales	(21,853)	(25,902)	(14,050)	(13,972)	(501)	(933)	(36,404)	(40,807)
Gross profit (loss)	21,039	21,855	6,015	6,653	98	(208)	27,152	28,300
Operating expenses and other income (expenses)	(9,077)	(9,215)	(4,127)	(4,813)	(8,757)	(9,525)	(21,961)	(23,553)
Operating income (loss)	11,962	12,640	1,888	1,840	(8,659)	(9,733)	5,191	4,747

Consolidated Income (Loss) per Share

Euro

	1st half 2014	1st half 2013
Net income (loss) per ordinary share	0.0204	0.0432
Net income (loss) per savings share	0.1385	0.1385

EBITDA

Thousands of euro

	1st half 2014	1st half 2013
Operating income (loss)	5,191	4,747
Depreciation & Amortization	4,252	4,939
Write-down	0	21
Other	(4)	(23)
EBITDA	9,439	9,684
<i>% on sales</i>	<i>14.9%</i>	<i>14.0%</i>

Consolidated Statement of Financial Position

Thousands of euro

	June 30, 2014	December 31, 2013
Property, plant and equipment, net	49,832	51,473
Intangible assets	44,453	44,721
Other non current assets	19,317	20,628
Current assets	72,414	71,328
Assets held for sale	2,013	2,038
Total Assets	188,029	190,188
Shareholders' equity	99,209	100,304
Minority interest in consolidated subsidiaries	3	3
Total Shareholders' Equity	99,212	100,307
Non current liabilities	14,137	15,938
Current liabilities	74,680	73,943
Liabilities held for sale	0	0
Total Liabilities and Shareholders' Equity	188,029	190,188

Consolidated Net Financial Position

Thousands of euro

	June 30, 2014	March 31, 2014	December 31, 2013
Cash on hands	20	20	17
Cash equivalents	17,494	19,186	20,317
Cash and cash equivalents	17,514	19,206	20,334
Related parties financial assets	762	502	0
Other current financial assets	397	42	0
Current financial assets	1,159	544	0
Bank overdraft	(36,710)	(35,775)	(33,371)
Current portion of long term debt	(15,625)	(5,681)	(18,283)
Related parties financial liabilities	0	0	0
Other current financial liabilities	(4,894)	(816)	(2,471)
Current financial liabilities	(57,229)	(42,272)	(54,125)
Current net financial position	(38,556)	(22,522)	(33,791)
Long term debt, net of current portion	(80)	(11,057)	(80)
Other non current financial liabilities	(1,242)	(2,674)	(2,675)
Non current liabilities	(1,322)	(13,731)	(2,755)
Net financial position	(39,878)	(36,253)	(36,546)

Consolidated Cash Flows Statement

Thousands of euro

	1 st half 2014	1 st half 2013
Net income (loss) from continued operations	1,089	2,154
Net income (loss) from discontinued operations	232	(498)
Current income taxes	2,394	2,656
Change in deferred income taxes	366	(869)
Depreciation, amortization and write down of non current assets	4,252	5,016
Net loss (gain) on disposal of assets	(232)	(7)
Interests and other financial income, net	1,418	358
Other non-monetary costs	(136)	(356)
	9,383	8,454
Change in operating assets and liabilities	(5,844)	(6,066)
Payments of termination indemnities and similar obligations	(288)	(606)
Financial income received, net of payment of interests	(175)	(100)
Payment of income taxes	(1,432)	(2,968)
Net cash provided by (used by) operating activities	1,644	(1,287)
Purchase of tangible and intangible assets, net of proceeds from sales	(1,565)	(2,874)
Price paid for the acquisition of shareholding in subsidiaries	0	(500)
Price paid for the acquisition of businesses	(1,692)	(2,440)
Advances on assets held for sale	2,786	0
Cash flows provided by (used by) investing activities	(471)	(5,814)
Proceeds from debts, net of repayments	292	10,939
Financing receivables from related parties	(750)	0
Dividends paid	(3,430)	(9,965)
Interests and other expenses paid on loans	(640)	(550)
Cash flows provided by (used by) financing activities	(4,528)	424
Effect of exchange rate differences	526	(484)
Increase (decrease) in cash and cash equivalents	(2,829)	(7,161)
Cash and cash equivalents at the beginning of the period	20,333	22,609
Cash and cash equivalents at the end of the period	17,504	15,448

Actuator Solutions - SAES Group interest (50%)

Thousands of euro

Statement of financial position	June 30, 2014	December 31, 2013
Non current assets	3,104	2,958
Current assets	1,865	1,672
Total Assets	4,969	4,630
Non current liabilities	251	216
Current liabilities	2,575	1,716
Total Liabilities	2,825	1,932
Capital Stock, Reserves and Retained Earnings	2,698	3,407
Net income (loss) for the period	(551)	(712)
Other comprehensive income (loss) for the period	(3)	3
Total Equity	2,144	2,698

Statement of profit or loss	1st half 2014	1st half 2013
Total net sales	3,472	2,382
Cost of sales	(3,301)	(2,262)
Total operating expenses	(907)	(746)
Other income (expenses), net	62	67
Operating income	(674)	(559)
Interests and other financial income, net	(12)	20
Income taxes	134	188
Net income (loss)	(551)	(351)
Exchange differences	(3)	0
Totale comprehensive income (loss) for the period	(554)	(351)

Total statement of profit or loss of the Group

Thousands of euro

	1st half 2014			
	Consolidated profit or loss	50% Actuator Solutions	Eliminations	Total profit or loss of the Group
Total net sales	63,556	3,472	(176)	66,852
Cost of sales	(36,404)	(3,301)	176	(39,529)
Gross profit	27,152	171	0	27,323
Total operating expenses	(22,918)	(907)		(23,825)
Royalties	1,043			1,043
Other income (expenses), net	(86)	62		(24)
Operating income (loss)	5,191	(674)	0	4,518
Interest and other financial income, net	(866)	(12)		(878)
Income (loss) from equity method evaluated companies	(551)		551	0
Foreign exchange gains (losses), net	74			74
Income (loss) before taxes	3,848	(685)	551	3,714
Income taxes	(2,759)	134		(2,625)
Net income (loss) from continued operations	1,089	(551)	551	1,089
Income (loss) from assets held for sale and discontinued operations	232			232
Net income (loss) before minority interest	1,321	(551)	551	1,321
Net income (loss) pertaining to minority interest	0			0
Net income (loss) pertaining to the Group	1,321	(551)	551	1,321