Introducing

The SAES® Getters Group

March 2010

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Core Business

The SAES® Getters Group is the world leader in a variety of scientific and industrial applications where stringent vacuum conditions or ultra-high pure gases are required

From 2008, SAES Getters has expanded its core business into advanced materials market, mainly towards shape memory alloys for medical, healthcare and industrial applications

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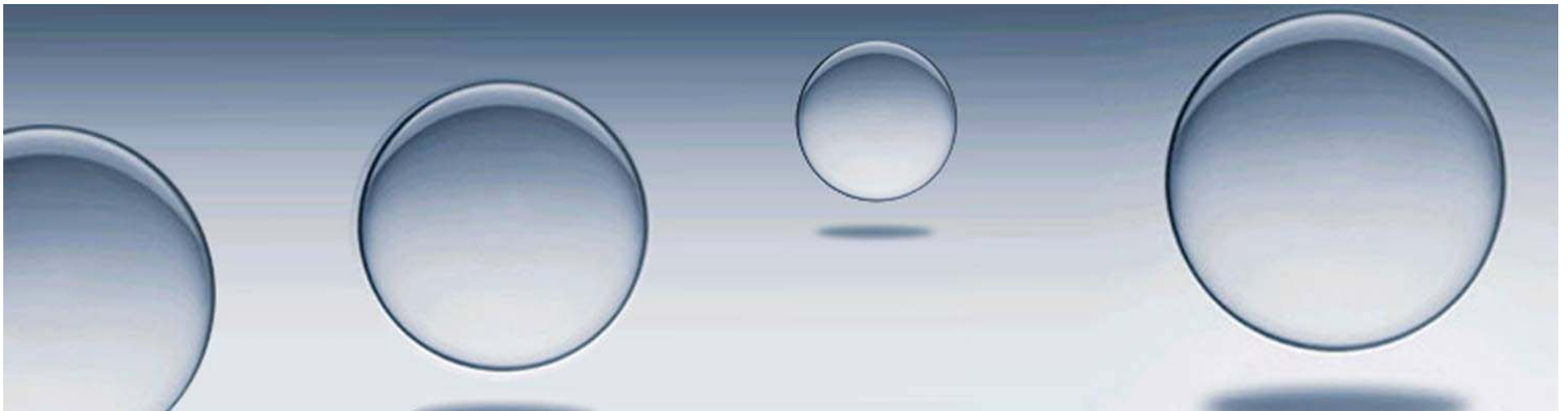
Core Business

For nearly 70 years, our solutions have been supporting technological innovation in:

- The information display industry

- The lamp industry

- A wide range of electronic device-based applications

- Vacuum and Ultra-high Vacuum Technology

- Vacuum thermal insulation

- Semiconductors

- Medical and industrial shape memory alloys industry

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SAES Getters Vision

To be the leading global supplier of getters, shape memory alloys and advanced materials to niche markets characterized by high growth potential in the high-tech business segments
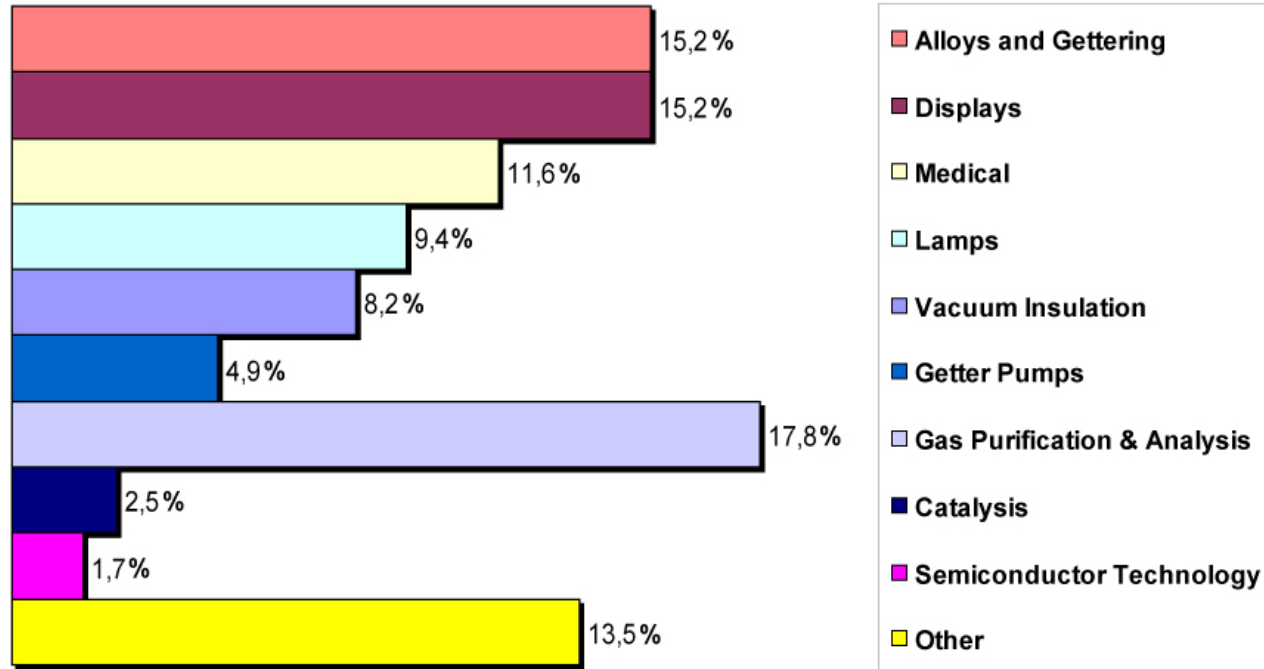
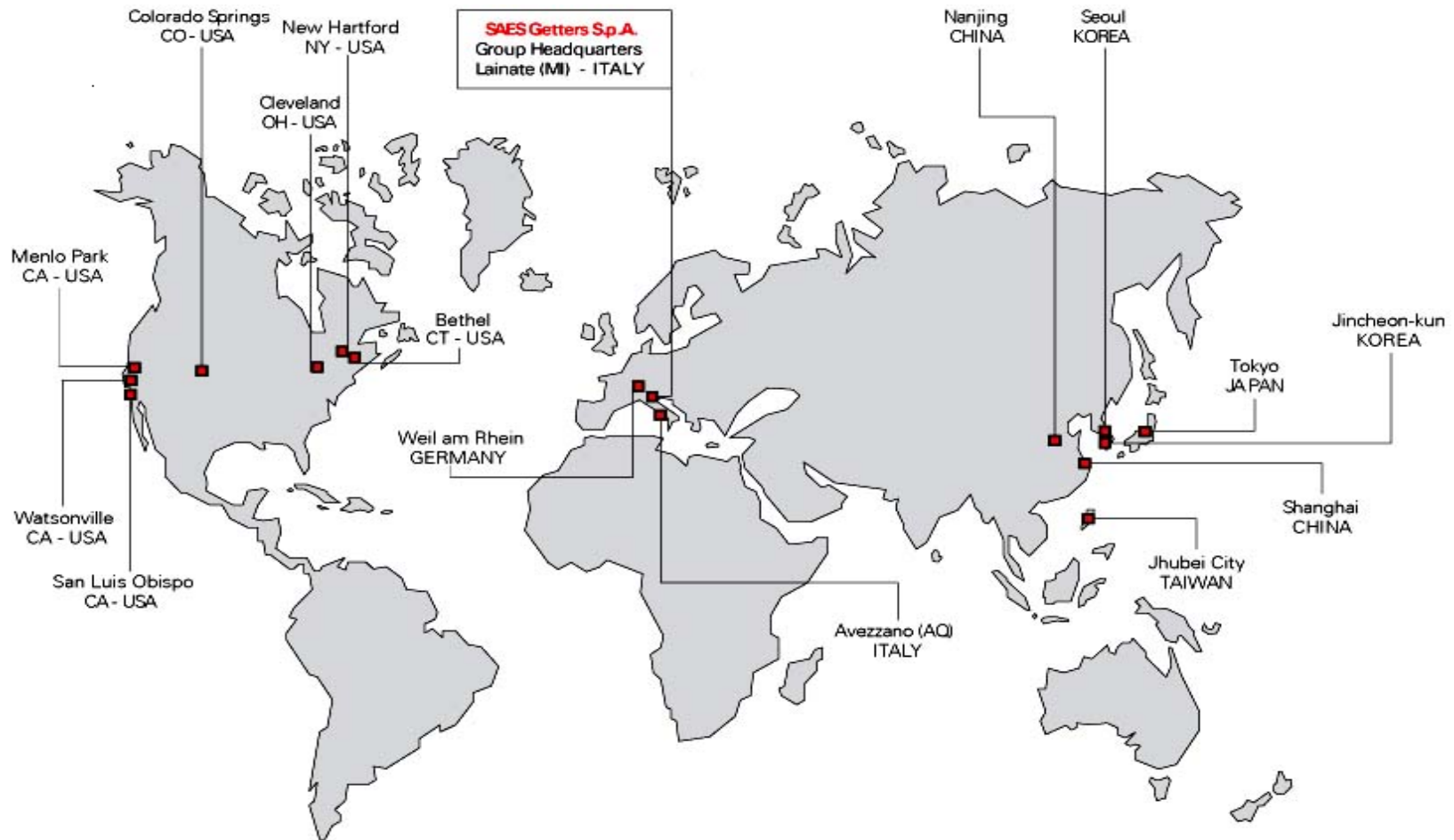we support your innovation

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Research & Innovation
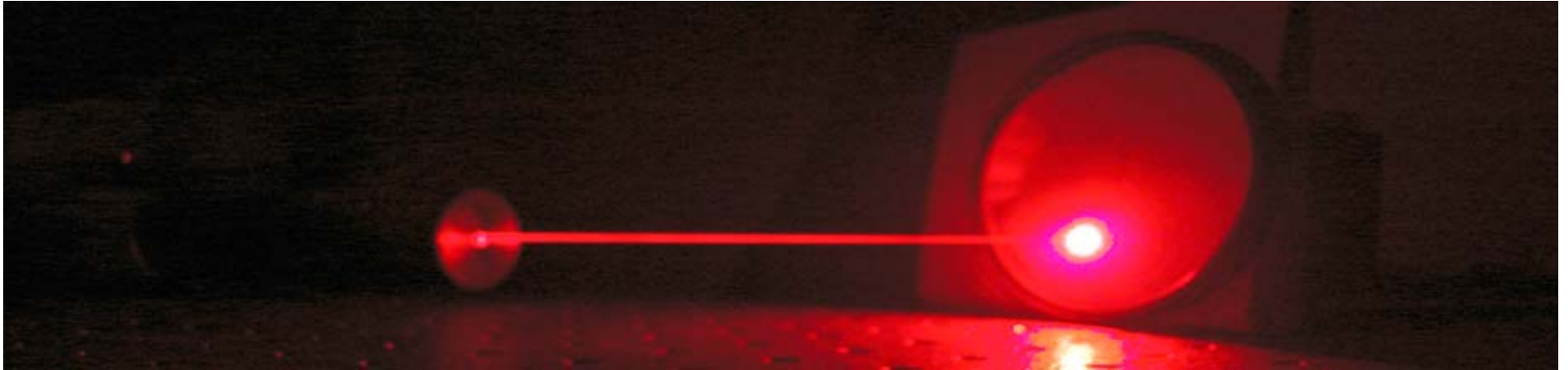
☐ About 11% of net consolidated sales allocated to R&I activities every year

☐ State-of-the-art corporate laboratories covering an area of over 3,300 sq.mt.

☐ Nearly 100 people committed to investigating problems, developing proposals and testing solutions

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Intellectual Property: a Competitive Asset

Over 300 inventions in 70 years of activity, in the following business segments:

Segment	Percentage
Alloys and Gettering	15,2%
Displays	15,2%
Medical	11,6%
Lamps	9,4%
Vacuum Insulation	8,2%
Getter Pumps	4,9%
Gas Purification & Analysis	17,8%
Catalysis	2,5%
Semiconductor Technology	1,7%
Other	13,5%

Global Presence

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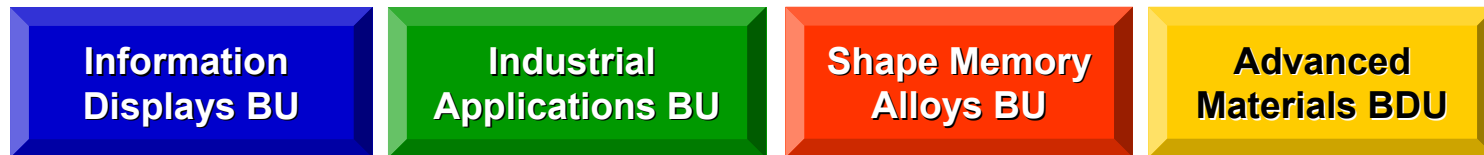
The SAES Getters Group Organization

The SAES Getters Group serves customers through three global Business Units (BU) and one Business Development Unit (BDU):

Information Displays BU	Industrial Applications BU	Shape Memory Alloys BU	Advanced Materials BDU

Each Unit addresses different markets and applications, aiming at the best customer satisfaction through the support of a worldwide-based sales and service network

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Business Organization

☐ **Information Displays Business Unit**

Getter products and and metal dispensing solutions used in displays (liquid crystal displays and cathode ray tubes)

☐ **Industrial Applications Business Unit**

Innovative getters and metal dispensers supporting a wide variety of industrial applications (lamps, electronic devices, MEMS, vacuum systems and vacuum thermal insulations, solar collectors) and capital equipment employed primarily in the semiconductor industry for pure gas handling
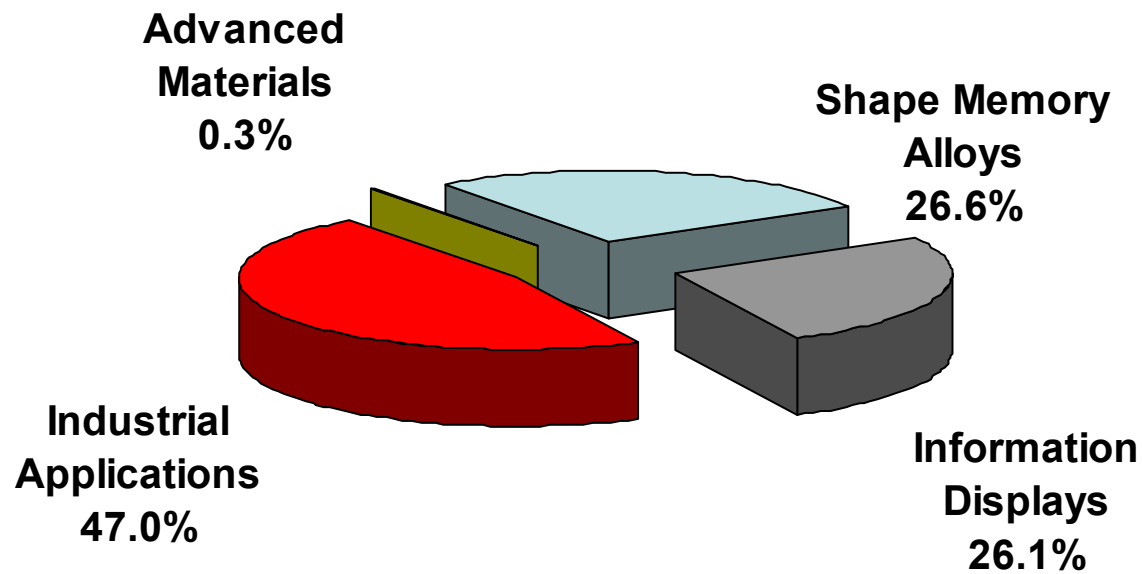
☐ **Shape Memory Alloys Business Unit**

SAES Getters produces shape memory alloy components for medical and industrial applications; a family of advanced materials featuring super elasticity and the property of assuming predefined forms when subjected to heat treatment
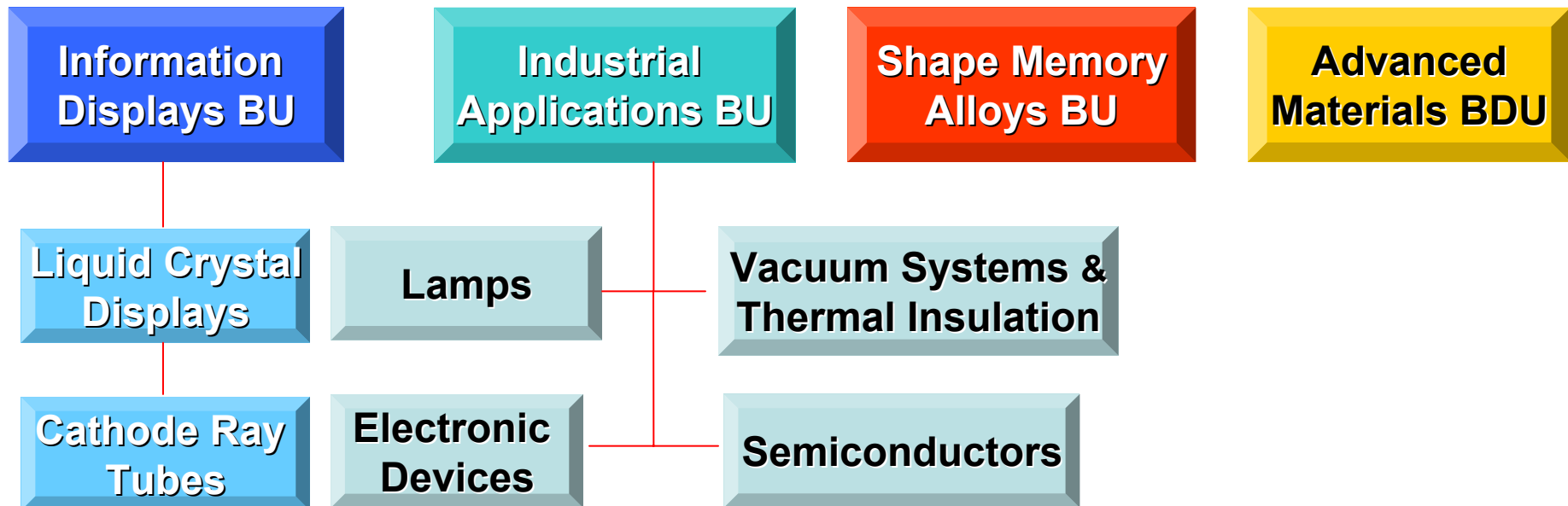
☐ **Advanced Materials Business Development Unit**

Advanced materials BDU provides some of the most innovative technologies: highly sophisticated getters/dryers for OLED (Organic Light Emitting Diodes) displays and lamps, sealants for solar panels

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2009 Consolidated Sales
by Business Unit

Advanced Materials 0.3%

Shape Memory Alloys 26.6%

Industrial Applications 47.0%

Information Displays 26.1%

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Business Organization

Information Displays BU

Industrial Applications BU

Shape Memory Alloys BU

Advanced Materials BDU

Liquid Crystal Displays

Lamps

Vacuum Systems & Thermal Insulation

Cathode Ray Tubes

Electronic Devices

Semiconductors

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Liquid Crystal Displays

SAES Getters serves the LCD Panels industry with advanced and unique products, specifically Mercury Dispensers for Cold Cathode Fluorescent Lamps (CCFL) used for LCD backlighting

☐ LCD backlight systems are based on an array of thin Fluorescent Lamps that require a minimum amount of mercury inside to generate light

☐ SAES Getters products are manufactured with a proprietary design and process that allow a very precise mercury dosing inside CCFLs, in compliance with the very stringent regulations aiming at the minimal environmental impact

☐ FY09 sales: 29.6 M€, 23% of total FY09 Group sales (64.6 M€ in FY08)
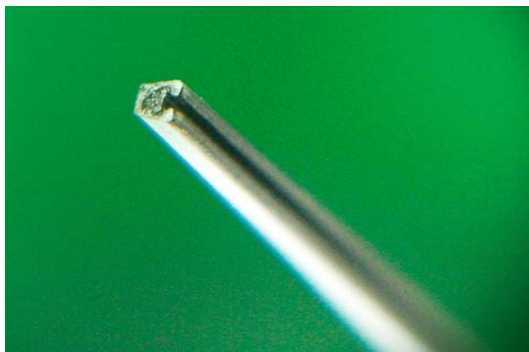
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Cathode Ray Tubes

In spite of a continuously declining market, Cathode Ray Tube (CRTs) are still used in large quantities in the Emerging Countries. SAES Getters is the CRT industry's largest provider of barium based getters

- ☐ In-house vertically integrated manufacturing processes
- ☐ Excellent quality and competitive price

- ☐ FY09 sales: 4 M€, 3.1% of total FY09 Group sales (10.4 M€ in FY08)

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Lamps

SAES Getters is the leading supplier of high quality, innovative non-evaporable getters for Discharge Lamps and mercury dispensers for Linear Fluorescent Lamps

These products are the key solutions for the very demanding lamp industry, capable to ensure vacuum maintenance and highly pure filling gas. Major applications are:

☐ Street lighting

☐ Commercial lighting

☐ Industrial and domestic lighting

☐ FY09 sales: 10.4 M€, 8.1% of total FY09 Group sales (11.5 M€ in FY08)

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Electronic Devices

SAES Getters offers solutions for an extremely diversified range of devices which require either vacuum or a high purity rare gas atmosphere

Main targeted market segments:

☐ Avionics (Laser Gyroscopes)

☐ Medical (X-Ray Tubes)

☐ Security & defense

☐ Telecom & datacom

☐ Automotive

☐ MEMS

☐ FY09 sales: 22.1 M€, 17.2% of total FY09 Group sales (20.2 M€ in FY08)

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Vacuum Systems
& Thermal Insulation

SAES expertise in gas-surface interaction, vacuum technology, out gassing and permeation of materials has led SAES Group to the development and production of non-evaporable getter pumps, sputtered getter coatings and solutions in vacuum thermally insulated devices

- ☐ Vacuum systems for material characterization and processing
- ☐ Particle accelerators
- ☐ Cryogenic applications
- ☐ Solar energy (solar collectors)
- ☐ FY09 sales: 13.1 M€, 10.2% of total FY09 Group sales (11.4 M€ in FY08)

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Semiconductors

Providing advanced purification for ultra-high purity bulk gases and for specialty gases, as well as in-situ purification for processing tools, SAES Pure Gas – a member company of the SAES Getters Group – supports the semiconductor and other hi-tech industries
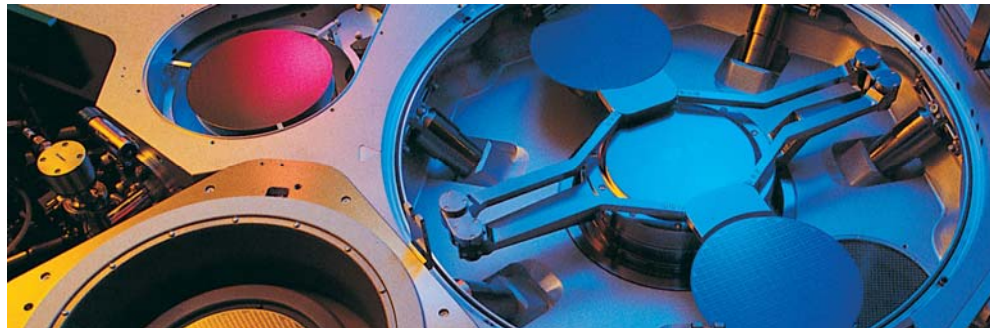

☐ FY09 sales: 14.9 M€, 11.6% of total FY09 Group sales (20.6 M€ in FY08)

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Shape Memory Alloys

Shape Memory Alloys, or SMAs, belong to an extensive range of metal alloys showing unique super-elasticity and shape memory features.

Medical Applications

Thanks to several acquisitions and huge investments in the SMAs field, SAES Getters successfully established a deep vertically integrated Business Unit capable to supply from ingots to semi-finished and finished SMA products shaped as wires, tubes, and tailor made stents widely used in the most advanced and minimally invasive medical applications.
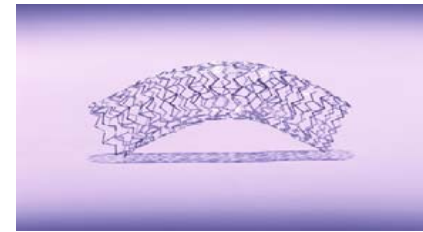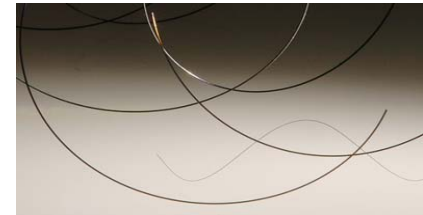
Industrial Applications

Also the Industrial Applications are calling for a wide introduction of SMA technology in several sectors (i.e. shape memory actuators can give wide advantages).

Major markets of SMA industrial applications are:
- Automotive
- Transportation
- Domotics
- Eyewear

☐ FY09 sales: 34.3 M€, 26.6% of total FY09 Group sales (17.6 M€ in FY08)

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Advanced Materials

Organic Electronics: highly sophisticated getters and dryers for OLED (Organic Light Emitting Diodes) displays and lamps
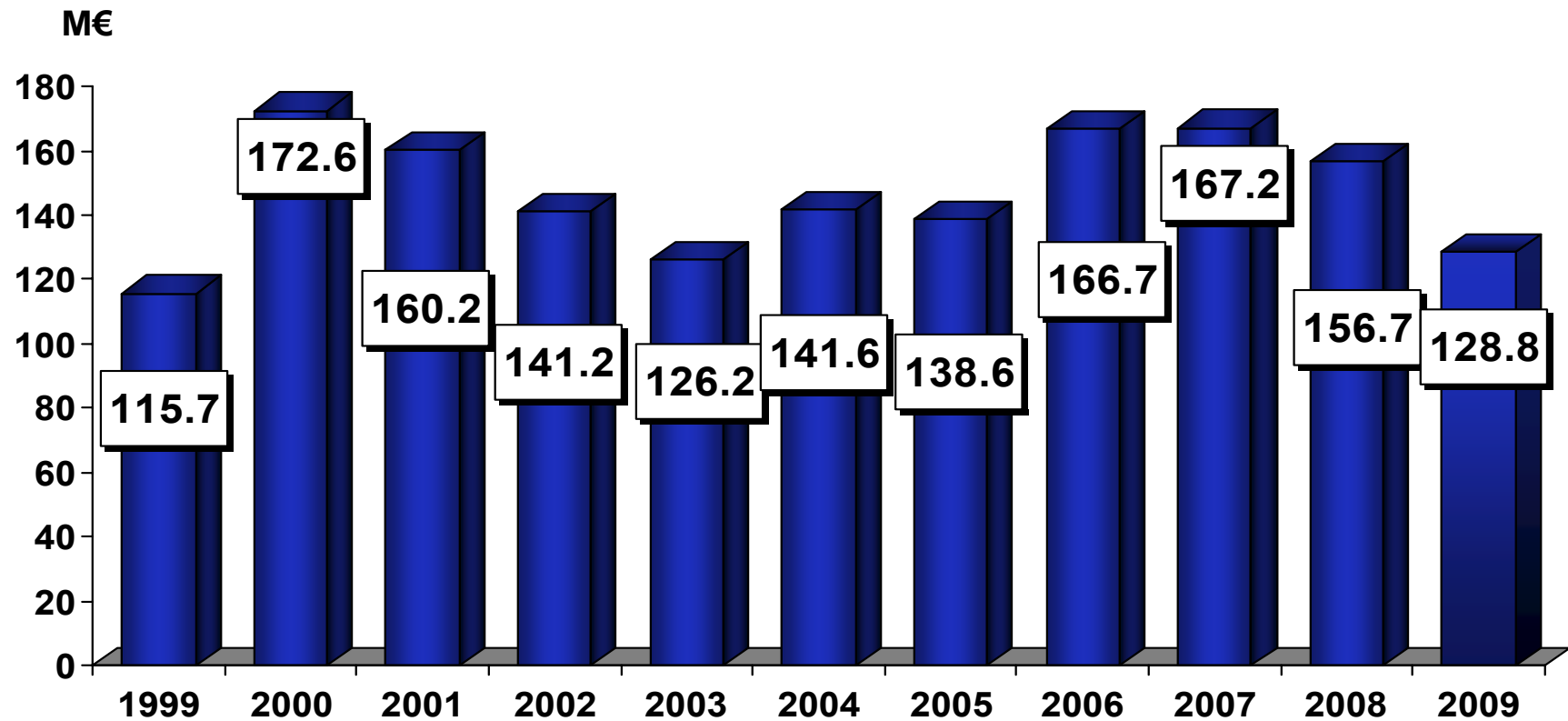

Solar Panels: innovative sealants capable to ensure the photovoltaic panel longest life-time even in the most adverse conditions

☐ FY09 sales: 0.3 M€, 0.3% of total FY09 Group sales (0.3 M€ in FY08)

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Consolidated Sales

M€

Bar chart showing consolidated sales (M€) from 1999 to 2009:
- 1999: 115.7
- 2000: 172.6
- 2001: 160.2
- 2002: 141.2
- 2003: 126.2
- 2004: 141.6
- 2005: 138.6
- 2006: 166.7
- 2007: 167.2
- 2008: 156.7
- 2009: 128.8

1999-2003 data compliant to Italian GAAP; 2004-2009 data compliant to IFRS

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Consolidated Operating Income
(% on net sales)

M€

Year	Value	% on net sales
1999	13.7	11.8%
2000	33.8	19.6%
2001	17.0	10.6%
2002	10.0	7.1%
2003	—	2.1%
2004	29.7	20.9%
2005	32.8	23.6%
2006	54.5	32.7%
2007	49.3	29.5%
2008	30.8	19.7%
2009	-11.6	-9%

1999-2003 data compliant to Italian GAAP; 2004-2009 data compliant to IFRS

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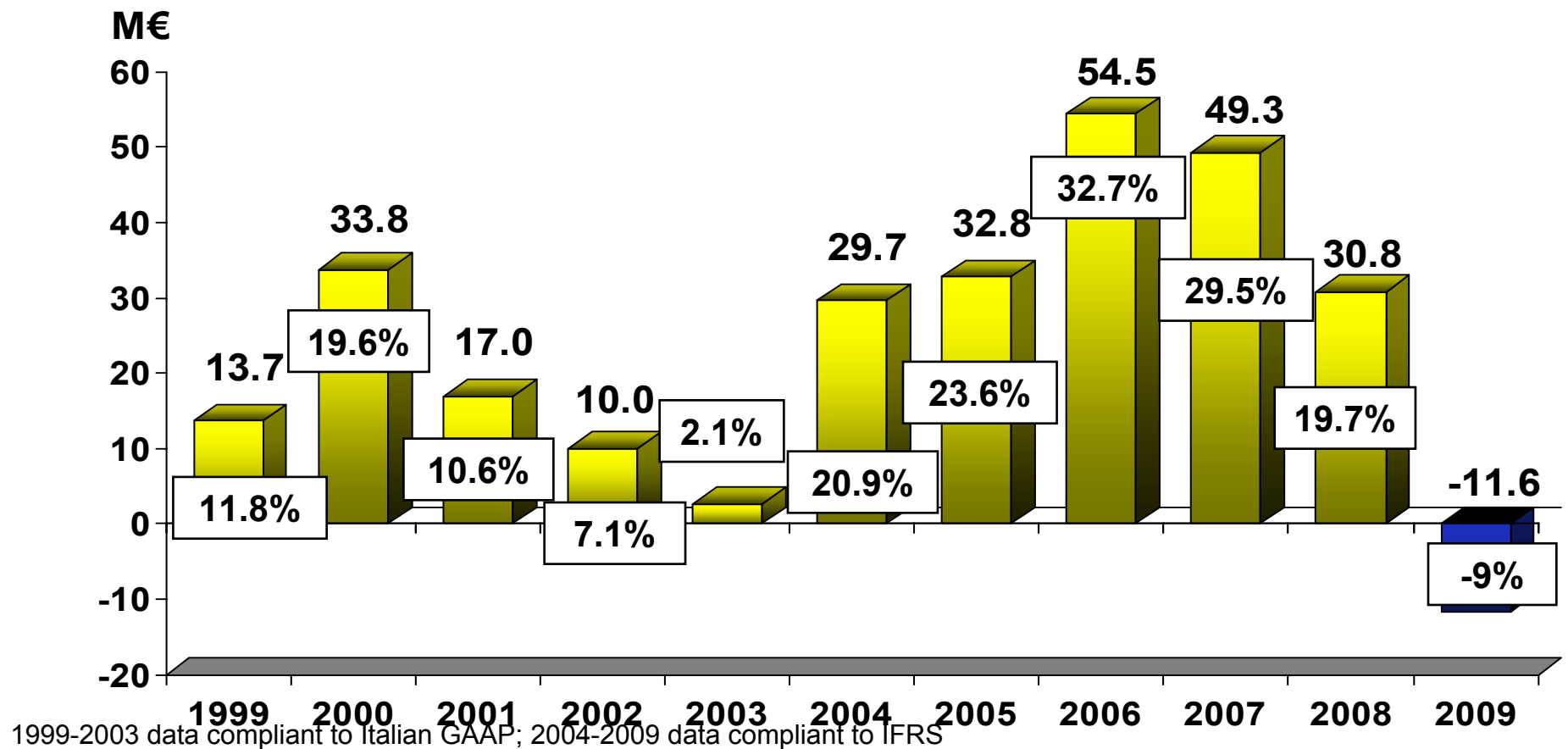
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Consolidated Net Income
(% on net sales)

M€

Year	Value	%
1999	12.6	10.8%
2000	27.2	15.8%
2001	14.1	8.8%
2002	6.5	4.6%
2003	-5.5	-4.4%
2004	16.1	11.4%
2005	21.0	15.2%
2006	31.4	18.8%
2007	34.9	20.9%
19.36	19.4	12.4%
2009	-26.3	-20.4%

1999-2003 data compliant to Italian GAAP; 2004-2009 data compliant to IFRS

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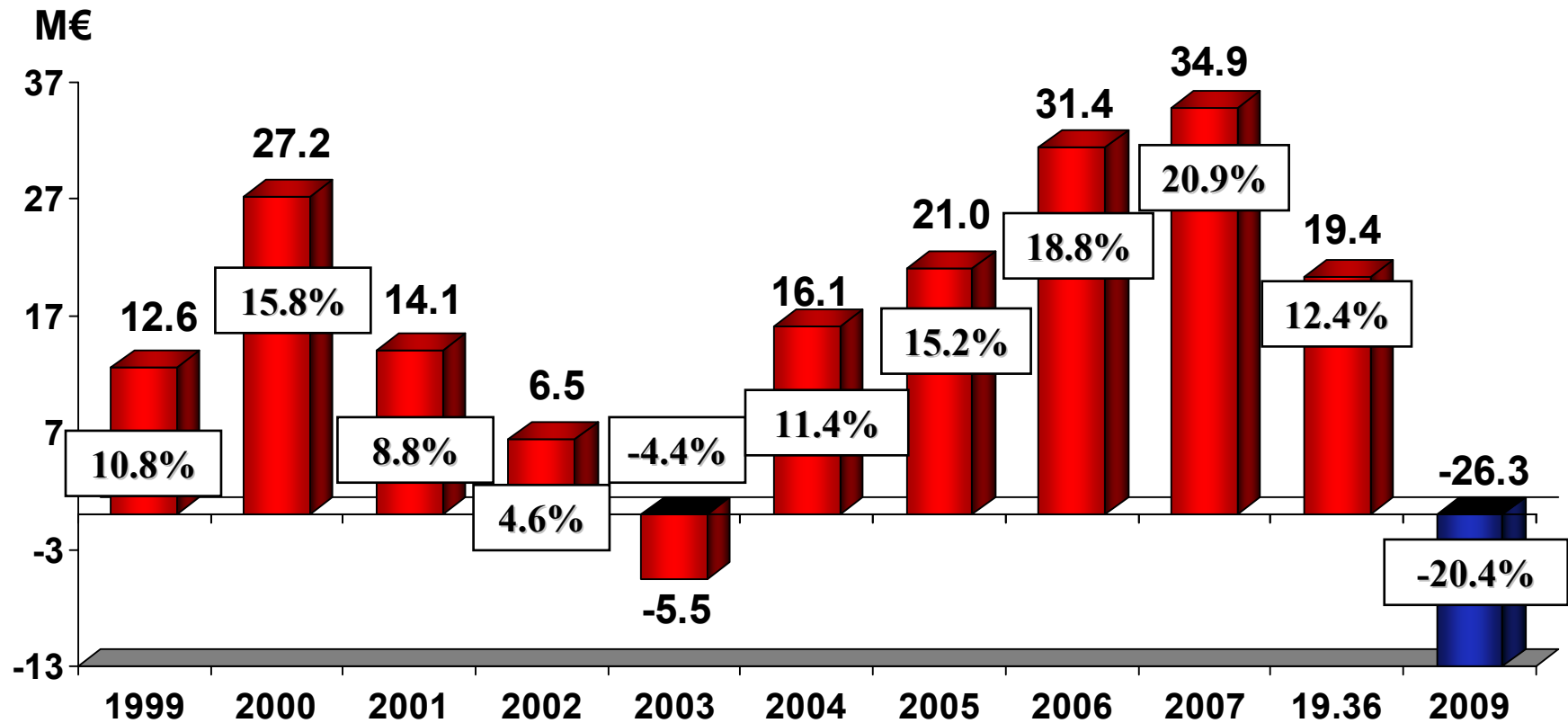
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Capital Structure

Ordinary Shares 67%

Savings Shares 33%

Ordinary Shares	Savings Shares
# 15,271,350	# 7,460,619

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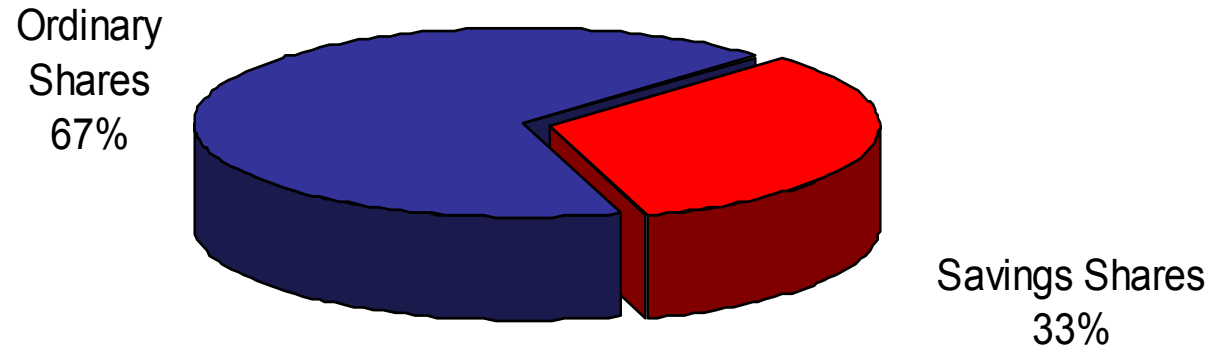
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Ordinary Shareholders

SAES Getters
S.p.A.
4%

S.G.G.Holding
52%

Market
44%
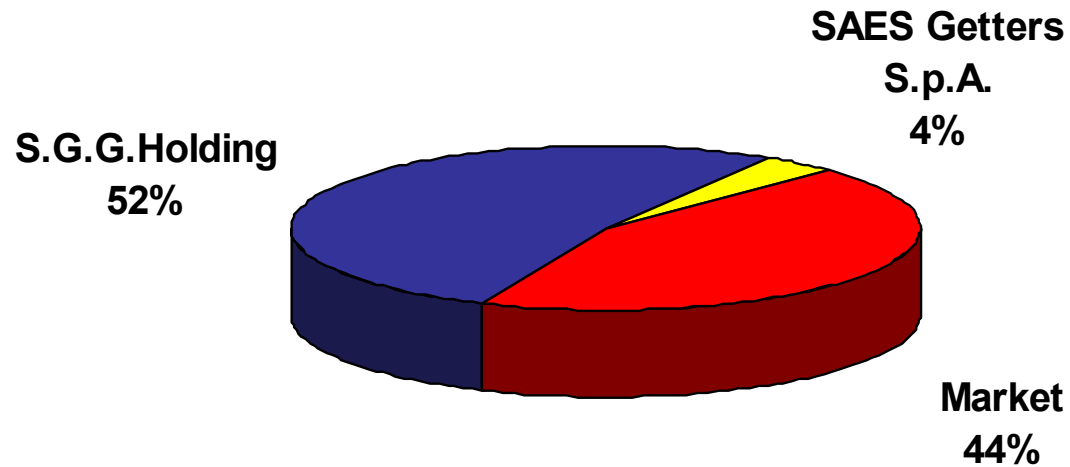
Number of shares	S.G.G. Holding	SAES Getters S.p.A.	Market	Total
	7,958,920	600,000	6,712,430	15,271,350
	52.12%	3.93%	43.95%	100.00%

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Attestation

The Officer Responsible for the preparation of corporate financial reports of SAES Getters S.p.A. certifies that, in accordance with the second subsection of art. 154bis, part IV, title III, second paragraph, section V-bis, of Legislative Decree February 24, 1998, no. 58, the financial information included in the present document corresponds to book of account and book-keeping entries.

The Officer Responsible for the preparation of corporate financial reports
Michele Di Marco

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Thank you
for your attention

Web-site: www.saesgetters.com
E-mail: investor_relations@saes-group.com

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